UNIVERSITY OF FLORIDA RESEARCH FOUNDATION, INC.

FINANCIAL STATEMENTS

JUNE 30, 2024 AND 2023

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INDEPENDENT AUDITORS' REPORT

Board of Directors, University of Florida Research Foundation, Inc. Gainesville, Florida:

Report on the Audit of the Financial Statements

Opinion

We have audited the financial statements of the business-type activities and aggregate remaining fund information of the University of Florida Research Foundation, Inc. (the Research Foundation), a component unit of the University of Florida as of and for the years ended June 30, 2024 and 2023, and the related notes to the financial statements, which collectively comprise the basic financial statements as listed in the table of contents.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the business-type activities and the aggregate remaining fund information of the Research Foundation as of June 30, 2024 and 2023, and the changes in its financial position and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS) and the standards applicable to financial audits contained in *Government Auditing Standards* (GAS), issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Research Foundation and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

The Research Foundation's management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Research Foundation's ability to continue as a going concern for twelve months beyond the financial statement date, including any currently known information that may raise substantial doubt shortly thereafter.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS and GAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS and GAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
 that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
 effectiveness of the Research Foundation's internal control. Accordingly, no such opinion is
 expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Research Foundation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control—related matters that we identified during the audit.

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis as listed in the table of contents be presented to supplement the basic financial statements. Such information is the responsibility of management and, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated September 23, 2024, on our consideration of the Research Foundation's internal control over financial reporting, and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Research Foundation's internal control over financial reporting and compliance.

James Maore ; Co., P.L.

Gainesville, Florida September 23, 2024

UNIVERSITY OF FLORIDA RESEARCH FOUNDATION, INC. MANAGEMENT'S DISCUSSION AND ANALYSIS JUNE 30, 2024 AND 2023

The Management's Discussion and Analysis (MD&A) provides an overview of the financial position and activities of the University of Florida Research Foundation, Inc. (the Research Foundation) for the fiscal years ended June 30, 2024 and 2023, and should be read in conjunction with the financial statements and notes thereto. This overview is required by Governmental Accounting Standards Board (GASB). The MD&A, the financial statements, and the notes thereto are the responsibility of the Research Foundation's management.

FINANCIAL HIGHLIGHTS

The Research Foundation's assets totaled \$136.8 million at June 30, 2024. This balance reflects a decrease of \$3.1 million or 2.2% in assets from June 30, 2023. License fees and royalties receivable decreased by \$1.1 million, and due from University of Florida (the University) also decreased by \$1.7 million. Total liabilities were \$26.3 million at June 30, 2024, a decrease of \$0.8 million or 2.8% in liabilities from June 30, 2023. University allocation payable decreased by \$0.6 million As a result, the Research Foundation's net position decreased to \$110.5 million. The Research Foundation's assets totaled \$140.0 million at June 30, 2023, which reflected an increase of \$2.5 million or 1.8% in assets from June 30, 2022. Liabilities totaled \$27.1 million at June 30, 2023, which reflected an increase of \$1.7 million or 6.8% in liabilities from June 30, 2022.

The Research Foundation's operating revenues totaled \$43.2 million in the fiscal year ended June 30, 2024, reflecting a \$5.7 million decrease compared to the fiscal year ended June 30, 2023. Operating revenues were largely comprised of royalty and licensing revenue, and reimbursement of patent and licensing costs. Royalties decreased by \$3.8 million or 9.5% compared with the fiscal year ended June 30, 2023, due to the drop in Gatorade royalties and the end of Axogen royalties. License and option fees also decreased by \$1.7 million or 35.2%. License and option fees fluctuate each year depending on one-time events such as equity sales and milestone payments from licensees. The Research Foundation's operating revenues totaled \$48.9 million and \$49.8 million in fiscal years 2023 and 2022, respectively.

Cost of royalties and licenses totaled \$31.8 million for the fiscal year ended June 30, 2024, reflecting a decrease of \$4.0 million or 11.3% from the fiscal year ended June 30, 2023. The major components of these costs were payments for patent and licensing costs, and royalty allocations. Patent and licensing costs increased during the fiscal year, but allocations to individual inventors, their programs, departments, and colleges decreased following the reduced royalties and licensing revenue. The Research Foundation's cost of royalties and licenses totaled \$35.8 million and \$36.9 million for the fiscal year ended June 30, 2023, and the fiscal year ended June 30, 2022, respectively.

UNIVERSITY OF FLORIDA RESEARCH FOUNDATION, INC. MANAGEMENT'S DISCUSSION AND ANALYSIS JUNE 30, 2024 AND 2023

(Continued)

Operating expenses totaled \$15.7 million and \$13.7 million for the fiscal years ended June 30, 2024 and 2023, respectively. The main components of operating expenses were payroll expenses and research support to the University, and the latter increased by \$2.0 million. Net nonoperating revenues totaled \$1.9 million and \$1.4 million for the fiscal years ended June 30, 2024 and 2023, respectively. The main components of nonoperating revenues were investments and unit repayments for the Cancer/Genetics Building.

The ending balances of the Research Foundation's cash and cash equivalents were \$0.7 million at June 30, 2024 and 2023, respectively. The net cash used in operating activities was \$2.1 million for fiscal year 2024, which was comparable to fiscal year 2023. The only component in net cash provided by capital financing activities was unit repayments for the Cancer/Genetics Building of \$2.3 million. The net cash used in investing activities was \$0.2 million for fiscal year 2024. The Strategic Early Stage Investment Committee continued investing in early stage companies that licensed University technology or inventions in fiscal year 2024.

OVERVIEW OF FINANCIAL STATEMENTS

The Research Foundation's financial report includes three basic financial statements: The Statements of Net Position; the Statements of Revenues, Expenses, and Changes in Net Position; and the Statements of Cash Flows.

The Statements of Net Position consist of current and non-current assets and liabilities. The Statements of Revenues, Expenses, and Changes in Net Position characterize revenues and expenses as either operating or nonoperating. A portion of the Research Foundation's anticipated recurring resources is considered nonoperating as defined by GASB Statement No. 35. The principal component of recurring nonoperating revenues for the fiscal year ended June 30, 2024 was Unit repayments for the Cancer/Genetics Building of \$2.3 million. Finally, the Statements of Cash Flows consist of cash flows from operating, capital and related financing, and investing activities.

FINANCIAL HIGHLIGHTS OF THE RESEARCH FOUNDATION

The Statements of Net Position report all financial and capital resources of the Research Foundation at the end of the fiscal year. Net Position over time can be a useful indicator of an entity's financial position. The Research Foundation's assets exceeded liabilities as of June 30, 2024, 2023, and 2022, by approximately \$110.5, \$112.8, and \$112.0 million, respectively. The following schedules are the Research Foundation's condensed Statements of Net Position; Statements of Revenues, Expenses, and Changes in Net Position; and Statements of Cash Flows:

UNIVERSITY OF FLORIDA RESEARCH FOUNDATION, INC. MANAGEMENT'S DISCUSSION AND ANALYSIS JUNE 30, 2024 AND 2023

(Continued)

The Research Foundation's Net Position

	June 30, 2024	June 30, 2023	June 30, 2022
Current assets	\$ 136,829,768	\$ 139,930,356	\$ 137,434,507
Total assets	136,829,768	139,930,356	137,434,507
Current liabilities	26,348,464	27,112,377	25,385,356
Total liabilities	26,348,464	27,112,377	25,385,356
Net position			
Unrestricted	110,481,304	112,817,979	112,049,151
Total Net Position	\$ 110,481,304	\$ 112,817,979	\$ 112,049,151

The Research Foundation's Activities and Changes in Net Position

	Jı	June 30, 2024 June 30, 2023		June 30, 2022		
Revenues						
Operating revenues	\$	43,214,164	\$	48,893,226	\$	49,786,245
Costs of royalties and licenses		(31,760,793)		(35,795,938)		(36,910,344)
Net operating revenues		11,453,371		13,097,288		12,875,901
Total operating expenses		(15,684,842)		(13,740,835)		(10,865,400)
Operating income/(loss)		(4,231,471)		(643,547)		2,010,501
Nonoperating revenues, net		1,894,796		1,412,375		1,627,519
Change in Net Position	\$	(2,336,675)	\$	768,828	\$	3,638,020

The Research Foundation's Cash Flows

	Ju	ne 30, 2024	June 30, 2023		Ju	June 30, 2022	
Cash provided by (used in):							
Operating activities	\$	(2,119,293)	\$	(2,041,011)	\$	(1,389,394)	
Capital financing activities		2,300,000		2,300,000		2,300,000	
Investing activities		(172,939)		(762,826)		(904,959)	
Net increase (decrease) in cash and cash equivalents		7,768		(503,837)		5,647	
Cash and cash equivalents, beginning of year		739,538		1,243,375		1,237,728	
Cash and cash equivalents, end of year	\$	747,306	\$	739,538	\$	1,243,375	

UNIVERSITY OF FLORIDA RESEARCH FOUNDATION, INC. MANAGEMENT'S DISCUSSION AND ANALYSIS JUNE 30, 2024 AND 2023

(Continued)

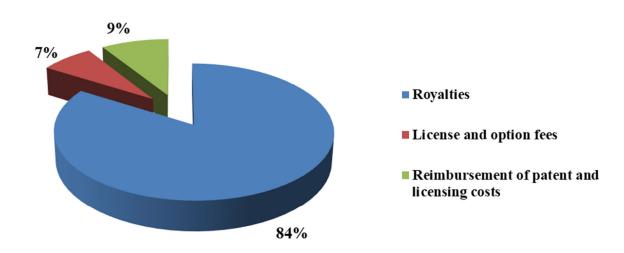
FINANCIAL POSITION AND RESULTS OF OPERATIONS

The Research Foundation is considered a component unit of the University for accounting purposes. In addition, the Research Foundation is self-supporting, and does not receive any State support.

The Research Foundation strives to operate on a financial breakeven basis generating revenue sufficient to cover operating costs. All capital assets purchased by the Research Foundation are immediately donated to the University. Therefore, the Research Foundation has no capital assets.

A graphical representation of the Research Foundation's sources of operating revenues for the year ended June 30, 2024 is as follows:

The Research Foundation's Sources of Operating Revenues for the Year Ended June 30, 2024



UNIVERSITY OF FLORIDA RESEARCH FOUNDATION, INC. MANAGEMENT'S DISCUSSION AND ANALYSIS JUNE 30, 2024 AND 2023

(Continued)

ECONOMIC OUTLOOK

The Research Foundation's economic outlook is closely related to, and largely dependent on ongoing royalty and licensing income. After double-digit increases in royalties in recent years, Gatorade royalties declined slightly in fiscal year 2024. Additionally, one primary royalty source was discontinued in fiscal year 2024, and another is expected to decrease due to the patent expirations in several regions in fiscal year 2025. Considering those factors, royalty and licensing income is budgeted at \$35.5 million for fiscal year 2025.

CONTACTING MANAGEMENT

This financial narrative is designed to provide you with a general overview of the Research Foundation's finances and to show accountability for the various revenues we receive. If you have questions about this report or need additional financial information, please contact the Business Office:

University of Florida Research Foundation, Inc. 720 SW 2nd Ave, Suite 575 Gainesville, FL 32601 (352) 392-5221

UNIVERSITY OF FLORIDA RESEARCH FOUNDATION, INC. STATEMENTS OF NET POSITION JUNE 30, 2024 AND 2023

		2024		2023
<u>ASSETS</u>				
Current assets				
Cash and cash equivalents	\$	747,306	\$	739,538
License fees and royalties receivable, net		7,442,855		8,585,402
Patent and licensing costs receivable, net		530,051		592,830
Due from University of Florida		126,894,904	12	28,565,669
Investments, unrestricted, at fair value		1,214,652		1,446,917
Total current assets		136,829,768	13	39,930,356
Total assets	_	136,829,768	13	39,930,356
<u>LIABILITIES</u>				
Current liabilities				
Accounts payable		1,410,931		1,369,154
Patent and licensing costs payable		1,292,722		1,480,719
Inventors' allocation payable		1,402,290		1,424,436
University allocation payable - license fees and royalties		22,242,521	2	22,838,068
Total current liabilities		26,348,464	2	27,112,377
Total liabilities	_	26,348,464		27,112,377
<u>NET POSITION</u>				
Net position				
Unrestricted	\$	110,481,304	\$ 11	12,817,979

UNIVERSITY OF FLORIDA RESEARCH FOUNDATION, INC. STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET POSITION FOR THE YEARS ENDED JUNE 30, 2024 AND 2023

	2024	2023
Operating revenues		
Royalties	\$ 36,243,338	\$ 40,040,168
License and option fees	3,074,187	4,744,313
Reimbursement of patent and licensing costs	3,793,551	3,966,554
Unexpended program support returned to the Research Foundation	44,218	86,462
Miscellaneous operating revenues	58,870	55,729
Total operating revenues	43,214,164	48,893,226
Cost of royalties and licenses		
Inventors' allocations	3,408,174	4,291,065
Inventors' department allocations	19,042,204	22,561,107
Inventors' college allocations	624,972	799,123
Inventors' program allocations	649,685	897,760
Patent and licensing	8,035,758	7,246,883
Total cost of royalties and licenses	31,760,793	35,795,938
Net operating revenues	11,453,371	13,097,288
Operating expenses		
Research and development awards	1,282,672	1,223,526
Gatorade research allocations	7,910,549	5,973,341
Tech licensing expenses:		
Salary reimbursement	3,879,868	3,829,571
Other administrative expenses	660,805	656,877
Administrative expenses:		
Salary reimbursement	899,650	889,561
Publications	217,171	323,124
Other administrative expenses	834,127	844,835
Total operating expenses	15,684,842	13,740,835
Operating loss	(4,231,471)	(643,547)
Nonoperating revenues (expenses)		
Investment loss	(143,442)	(170,026)
Net change in the fair value of investments	(261,762)	(717,599)
Unit repayments for the Cancer/Genetics Building	2,300,000	2,300,000
Total nonoperating revenues (expenses)	1,894,796	1,412,375
Change in net position	(2,336,675)	768,828
Net position, beginning of year	112,817,979	112,049,151
Net position, end of year	\$ 110,481,304	\$ 112,817,979

The accompanying notes to financial statements are an integral part of these statements.

UNIVERSITY OF FLORIDA RESEARCH FOUNDATION, INC. STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2024 AND 2023

	2024	2023
Cash flows from operating activities		
Receipts and disbursements from licensed products:		
Royalties	\$ 37,141,515	\$ 40,814,090
License and option fees	3,318,557	4,350,192
Reimbursement of patent and licensing costs	3,856,330	3,672,253
Inventors' allocation payments	(3,430,320)	(3,890,171)
University allocation payments	(20,912,408)	(22,289,224)
Patent and licensing costs	(8,223,755)	(7,942,666)
Total receipts and disbursements from licensed products, net	11,749,919	14,714,474
Unexpended program support returned to the Research Foundation	44,218	86,462
Gatorade allocations	(7,910,549)	(5,973,341)
Research and development awards	(1,282,672)	(1,223,526)
Due from the University of Florida, net	1,670,765	(3,209,985)
Payments to vendors and salary reimbursements	(6,449,844)	(6,490,824)
Miscellaneous	58,870	55,729
Net cash used in operating activities	(2,119,293)	(2,041,011)
Cash flows from capital and related financing activities		
Unit repayments for the Cancer/Genetics Building	2,300,000	2,300,000
Net cash provided by capital and related financing activities	2,300,000	2,300,000
Cash flows from investing activities		
Purchase of investments	(249,999)	(820,505)
Proceeds from sale of investments	32,571	23,242
Investment interest, net	44,489	34,437
Net cash used in investing activities	(172,939)	(762,826)
Net increase (decrease) in cash and cash equivalents	7,768	(503,837)
Cash and cash equivalents, beginning of year	739,538	1,243,375
Cash and cash equivalents, end of year	\$ 747,306	\$ 739,538

UNIVERSITY OF FLORIDA RESEARCH FOUNDATION, INC. STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2024 AND 2023

(Continued)

	2024		2023	
Reconciliation of operating loss to net cash used in				
operating activities:				
Operating loss	\$	(4,231,471)	\$	(643,547)
Adjustments to reconcile operating loss				
to net cash used in operating activities:				
Decrease in license fees and royalties receivable		1,142,547		379,801
(Increase) decrease in patent and licensing costs receivable		62,779		(294,301)
(Increase) decrease in receivable from the University of Florida, net		1,670,765		(3,209,985)
Increase in accounts payable		41,777		53,144
Decrease in patent and licensing costs payable		(187,997)		(695,783)
Increase (decrease) in inventors' allocation payable		(22,146)		400,894
Increase (decrease) in license fees and royalties payable		(595,547)		1,968,766
Net cash used in operating activities	\$	(2,119,293)	\$	(2,041,011)
Supplemental noncash information				
Net decrease in the fair value of investments, unrestricted	\$	(261,762)	\$	(717,599)

The net decrease in the fair value of unrestricted investments above was recognized in the Statements of Revenues, Expenses and Changes in Net Position for the years ended June 30, 2024 and 2023.

UNIVERSITY OF FLORIDA RESEARCH FOUNDATION, INC. STATEMENTS OF FIDUCIARY NET POSITION CUSTODIAL FUNDS JUNE 30, 2024 AND 2023

<u>ASSETS</u>	2024	2023
Assets Due from University of Florida	\$ 61,523,096	\$ 60,242,331
Total assets	61,523,096	60,242,331
NET POSITION		
Fiduciary net position Restricted for other organizations	61,523,096	60,242,331
Total net position	\$ 61,523,096	\$ 60,242,331

UNIVERSITY OF FLORIDA RESEARCH FOUNDATION, INC. STATEMENTS OF CHANGES IN FIDUCIARY NET POSITION CUSTODIAL FUNDS

FOR THE YEARS ENDED JUNE 30, 2024 AND 2023

	2024	2023
Additions		
Royalties	\$ -	\$ 3,699,811
License and option fees	3,391,718	3,352,159
Miscellaneous operating revenues	26,435	204,699
Total additions	3,418,153	7,256,669
Deductions		
Transfer royalties to the University of Florida	-	2,000,000
Transfer license fees to the University of Florida	2,111,670	2,029,339
Miscellaneous operating expenses	25,718	39,315
Total deductions	2,137,388	4,068,654
Change in fiduciary net position	1,280,765	3,188,015
Net position, beginning of year	60,242,331	57,054,316
Net position, end of year	\$ 61,523,096	\$ 60,242,331

(1) **Summary of Significant Accounting Policies:**

The following is a summary of the more significant accounting policies of the Research Foundation, which affect elements of the accompanying basic financial statements:

- (a) **Reporting entity**—The Research Foundation is a direct support organization and component unit of the University as provided for under Section 1004.28, Florida Statutes. The Research Foundation was formed as a Florida not-for-profit organization in August of 1986. The Research Foundation's purpose is to assist the University in the funding of research and development, and in the commercialization of intellectual properties, which include inventions, discoveries, processes, and work products. When inventions and other intellectual property of the University are commercialized through the Research Foundation, the proceeds are distributed pursuant to the University's Intellectual Property Policy.
- (b) Measurement focus, basis of accounting, and financial statement presentation—The financial statements of the Research Foundation have been prepared in accordance with generally accepted accounting principles (GAAP) as applied to governmental units. The Governmental Accounting Standards Board (GASB) is the standard-setting body for governmental accounting and financial reporting.

For financial reporting purposes, the Research Foundation is considered a special purpose government entity engaged only in business-type activities. Accordingly, the Research Foundation prepares its financial statements using the economic resources measurement focus and the accrual basis of accounting in accordance with GAAP for proprietary funds, which is similar to those for private business enterprises. Therefore, revenues are recorded when earned, and expenses are recorded when incurred.

In addition to the business type activities noted above, the Research Foundation has a custodial fund to account for the net position held on behalf of others and the related financial activities of these funds, which involve the collection and transfer of resources as needed by the various entities that are entitled to these funds.

The entire net position of the Research Foundation is considered to be unrestricted, in accordance with the purpose and bylaws of the Research Foundation [see Notes (1)(a) and (5)]. It is the Research Foundation's policy to consider restricted net position to have been depleted before unrestricted net position is applied.

- (c) **Cash and cash equivalents**—The Research Foundation's cash and cash equivalents are demand deposits and short-term investments with original maturities of three months or less from the date of acquisition. For purposes of the statements of cash flows, the Research Foundation considers all deposit accounts cash and cash equivalents.
- (d) **Receivables**—License fees and royalties receivable, and patent and licensing costs receivable are recorded at net realizable value and are unsecured. The Research Foundation's policy is to provide an allowance for these receivables that are not expected to be paid. Receivables are periodically evaluated for collectability based on past payment history with companies and their current financial conditions.

The balance in allowance for doubtful accounts for license fees and royalties receivable is approximately \$176,600 and \$454,000 at June 30, 2024 and 2023, respectively. The balance in allowance for doubtful accounts for patent and licensing costs receivable is \$350,000 and \$395,000 at June 30, 2024 and 2023, respectively.

(1) Summary of Significant Accounting Policies: (Continued)

- (e) Investments and fair value measurements—In general, investments are reported at fair value when available. The Research Foundation categorizes its fair value measurements within the fair value hierarchy established by GAAP. The hierarchy is based on the valuation inputs used to measure the fair value of the assets. Level 1 inputs are quoted prices in active markets for identical assets; Level 2 inputs are significant other observable inputs; and Level 3 inputs are significant unobservable inputs. Investments that are measured at net asset value (NAV) per share (or its equivalent) as a practical expedient are not classified in the fair value hierarchy.
- (f) **Due from University of Florida**—The Research Foundation transfers excess operating cash to the University and withdraws funds as needed for operations [see Note (2)].
- (g) Income taxes—The Research Foundation is generally exempt from Federal income taxes under the provisions of Section 501(c)(3) of the Internal Revenue Code. Therefore, no provision for income taxes has been made in the accompanying financial statements. The Research Foundation files informational tax returns in the U.S. federal jurisdiction. The Research Foundation's tax returns for the past three years are subject to examination by tax authorities and may change upon examination, but changes would not be expected to be material.
- (h) **Classification of revenues**—The Research Foundation classifies its revenues as operating or nonoperating according to the following criteria:
 - Operating Revenues—Include activities that have the characteristics of exchange transactions, such as royalty and license fees.
 - Nonoperating Revenues—Include activities that have characteristics of nonexchange transactions, such as investment income.
- (i) Unexpended program support returned to the Research Foundation—Program support funds that are no longer regularly utilized, or for which the deadline for expenses has passed, are returned to the Research Foundation and are recognized as operating revenue in the year returned.
- (j) Accounting estimates—The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts and disclosures. Actual results could differ from those estimates.
- (k) **Management's review**—The Research Foundation's management has evaluated subsequent events and transactions for potential recognition or disclosure in the financial statements through September 23, 2024, the date the financial statements were available to be issued.
- (1) **Pronouncements issued**—The Governmental Accounting Standards Board (GASB) has issued several pronouncements that have effective dates that may impact future financial statements. Listed below are pronouncements with required implementation dates effective for subsequent fiscal years that have not yet been implemented. The Foundation has not currently determined what, if any, impact the implementation of the following will have on the Foundation's financial statements.

GASB issued Statement No. 102, Certain Risk Disclosures, in December 2023. The objective of GASB 102 is to provide users of governmental financial statements with essential information about risks related to an entity's vulnerabilities due to certain concentrations or constraints. The provisions in GASB 102 are effective for fiscal years beginning after June 15, 2024.

(1) Summary of Significant Accounting Policies: (Continued)

GASB issued Statement No. 103, Financial Reporting Model Improvements in April 2024. The objective of GASB 103 is to improve key components of the financial reporting model to enhance its effectiveness in providing information that is essential for decision making and assessing an entity's accountability. The provisions in GASB 103 are effective for fiscal years beginning after June 15, 2025.

(2) **Due from University of Florida:**

Effective July 1, 2014, the Research Foundation entered into an agreement with the University where substantially all investments and excess operating cash is held by the University on behalf of the Research Foundation. All earnings, losses, and associated fees related to these funds will be retained or paid by the University. The Research Foundation has same day liquidity in regards to these funds up to \$10,000,000. A withdrawal of more than \$10,000,000 requires two days written notice. The balance of the funds held by the University was \$126,894,904 and \$128,565,669 at June 30, 2024 and 2023, respectively. These funds are shown as Due from University of Florida on the Statements of Net Position.

(3) Cash, Cash Equivalents, and Investments:

As of June 30, 2024 and 2023, cash and cash equivalents were held by depositories with bank balances amounting to \$782,616 and \$735,694, respectively. The Research Foundation's cash deposit account is insured by the federal public depository insurance corporation (FDIC) up to \$250,000 or fully collateralized by the bank's participation as a qualified public depository pursuant to the Florida Statutes, Chapter 280, Security for Public Deposits Act (the Act), and therefore, is not subject to custodial credit risk.

Investments

The Research Foundation's investment policy describes the types of investments that it is authorized to purchase. As of June 30, 2024 and 2023, investments entirely consist of equity securities [see Notes (6) and (7)], and are shown in the accompanying Statements of Net Position as follows:

	 2024	 2023
Investments, unrestricted, at fair value	\$ 1,214,652	\$ 1,446,917
Total Investments	\$ 1,214,652	\$ 1,446,917

Concentration of Credit Risk

The Research Foundation's investment policy does not allow for an investment in any one issuer in excess of 10% of the investment portfolio on a notional basis at the time of purchase. Exceptions to this policy are debt issues of the U.S. Government, mutual funds, external investment pools, and other pooled investments. There are no concentrations of credit risk.

Custodial Credit Risk—During fiscal years 2024 and 2023, no investments had associated custodial credit risk.

Foreign Currency Risk—The Research Foundation has no investments in foreign currencies.

(4) Related Parties:

University of Florida

The Research Foundation recognized license and royalty income allocations to Inventors' respective departments, colleges, and programs for \$20,316,861 and \$24,257,990 for the fiscal years ended June 30, 2024 and 2023, respectively, of which \$22,242,521 and \$22,838,068 were payable at June 30, 2024 and 2023, respectively.

The Research Foundation provided the University with research support of \$8,577,795 and \$6,996,080 for the fiscal year ended June 30, 2024 and 2023, respectively. There was no outstanding payable at June 30, 2024 and 2023.

The Research Foundation has no employees and is supported by employees of the University. The Research Foundation reimburses the University based on a valuation that is determined by specific employees' time, pay rates, and fringe benefits. The Research Foundation reimbursed the University \$4,779,518 and \$4,719,132 for such services during fiscal years 2024 and 2023, respectively.

Equity Ownerships

The Research Foundation has acquired equity positions in commercial enterprises as consideration for various license agreements [see Note (6)]. The Research Foundation has no cost basis for these positions and their fair value is not subject to reasonable estimations. Accordingly, the value of these investments is not reflected on the statement of net position.

If the positions become actively traded or transact over-the-counter on a less frequent basis, and the fair value can be determined, then the Research Foundation records the equity on its Statement of Net Position at fair value and recognizes related income [see Notes (6) and (7)].

Additionally, the Research Foundation has invested in early stage companies that have licensed University technology or inventions per its Strategic Early Stage Investment Committee (the Committee)'s recommendations. The Committee must follow the lead of a Qualified Venture Capital Fund for any investment, and may not be an initial or lead investor in a company. Because these early stage companies are privately held, and their securities are not traded over-the-counter, their fair market values are measured at NAV [See Notes (6) and (7)].

Florida Research Consortium

The Florida Research Consortium (FRC) is a Florida not-for-profit corporation established to facilitate and foster information technology advancement in Florida through collaboration and research partnerships between academia, industry and state government. The FRC became inactive during fiscal year 2021 and named the Research Foundation as the qualified successor entity to maintain the remaining assets and the nonprofit status of the FRC. The FRC's assets and transactions are recorded in the fiduciary financial statements.

(5) <u>Unrestricted Net Position:</u>

Unrestricted Net Position is classified as follows at June 30:

	 2024	 2023
Gatorade Fund —This component represents funds that are discretionary to the President of the Research Foundation, to support the Research Enterprise of the University. These funds arise by virtue of a stipulation and subsequent agreements to the sale of Gatorade.	\$ 97,075,557	\$ 94,557,251
Other Research Commitments	-	3,000,000
Total Designated	 97,075,557	 97,557,251
Undesignated		
This component represents funds that have not been designated for any purpose by the Board of Directors and are readily available for expenditure in accordance with the purpose and bylaws of the Research Foundation [see Note (1) (a)].	13,405,747	15,260,728
Total Unrestricted Net Position	\$ 110,481,304	\$ 112,817,979

(6) **Equity Ownerships:**

The Research Foundation acquired equity positions in commercial enterprises as consideration for license agreements, in addition to revenues received for license fees of \$3,074,187 and \$4,744,313 in fiscal years 2024 and 2023, respectively. The Research Foundation has no cost basis in these investments, and their market value is not subject to reasonable estimations. Accordingly, the value of these investments is not reflected on the Statements of Net Position.

The following table is a summary of the Research Foundation's ownership positions and shares or units owned in each at June 30:

	2024	2023
Andante Biologics, Inc.	5%	_
Apollidon Holdings, Inc.	24,157	24,157
ARMASI, Inc.	50	50
CoMentis, Inc.	198,253	198,253
Comm-N-Sense Corp.	29,000	29,000
Curtiss Healthcare, Înc.	268,122	268,122
Dialectic Therapeutics, Inc.	150,000	150,000
Encor Biotechnology, Inc.	12,000	12,000
Entrinsic Holdings, Inc.	663,254	663,254
Expansion Therapeutics, Inc.	1,288,522	1,288,522
Gila Therapeutics, Inc.	75,598	75,598
iOncologi, Inc.	145,833	-
Key Medical Technologies, Inc.	49,500	49,500
Lacerta Therapeutics, Inc.	526,400	526,400
MacuLogix, Inc.	6,151	6,151
Morphogenesis, Inc.	230,923	230,923
Nanophotonica, Inc.	2,307,773	2,307,773
NanoTherics, Ltd.	570	570
NxtGen Nano, Inc.	3,949,737	3,949,737
Oceanyx Pharmaceuticals, Inc.	31,579	31,579
OPKO Health, Inc.	500	500
Oracle Diagnostics, Inc.	239,940	239,940
QuantumBio, Inc.	524,822	524,822
Red Lambda, Inc.	192,857	192,857
RedoxBlox, Inc.	57,483	-
ReliOx Corp.	25,000	25,000
Ribonaut Therapeutics, Inc.	759,235	472,577
Sharklet, Inc.	228,151	228,151
Sol-Gel Solutions, Inc.	-	2
Structured Monitoring Products, Inc.	1,288,899	1,288,899
Synkine Therapeutics, Inc.	23,700	23,700
TAO Connect, Inc.	26,316	26,316
U.S. Precision Medicine, Inc.	3%	-
Vala Sciences, Inc.	38,213	38,213
Virtual Review Assist, Inc.	677,419	677,419

(6) **Equity Ownerships:** (Continued)

	2024	2023
Xhale, Inc.	-	1,807,292
AgyPharma, LLC	10% of Units	10% of Units
Apeliotus Life Science Holdings, LLC	15,000 Units	15,000 Units
Axoxy Laboratories LLC	5% of Units	5% of Units
CerBurg Products, Ltd.	-	8 Units
EBS Holdings, LLC	663,254 Units	663,254 Units
Enviroflux, LLC	632 Units	632 Units
Envisage Innovations, LLC	3% of Units	-
Evolugate, LLC	7,374 Units	7,374 Units
Florida Insect Control Group, LLC	5% of Units	5% of Units
Meno Holdings, LLC	5% of Units	5% of Units
Nuvara Therapeutics, LLC	663,254 Units	663,254 Units
Osage Partners	2.5% of Units	2.5% of Units
Prometheon Pharma, LLC	10.05% of Units	10.05% of Units
Redox Power Systems, LLC	3.6% of Units	3.6% of Units
Seropeutics, LLC	10% of Units	10% of Units
SimuGrid Technology, LLC	5% of Units	5% of Units
XDG, LLC	4% of Units	4% of Units

Additionally, the Research Foundation has recorded the following equity interests at fair value as of June 30, 2024 and 2023. The Research Foundation obtained these interests as license or royalty payments, or through direct investments in early stage companies that licensed University technology or inventions. These interests are either stocks traded over-the-counter or partnership interests. All following equities other than Oragenics, Inc. and Inflexion Fund, LP are valued at NAV [see Note (7)]. The equity interests with \$0 estimated fair value for both fiscal years are excluded from the table.

(6) **Equity Ownerships:** (Continued)

	202	24	2023			
Name of Security	Number of Shares or Units	Amount	Number of Shares or Units	Amount		
Algernon Pharmaceuticals, Inc.	234,081	\$ -	234,081	\$ 6,123		
Benson Hill, Inc.	12,428	2,836	12,428	8,183		
Cannabix Technologies, Inc.	603,870	20,851	603,870	28,492		
Genascence Corp.	124,774	12,370	124,774	104,336		
Gradiant Corp.	14,333	66,610	14,333	56,760		
Inflexion Fund, LP	N/A	30,755	N/A	38,935		
Kate Therapeutics, Inc.	937,036	283,503	937,036	533,888		
Mattrix Technologies, Inc.	1,666,667	16,658	145,112	-		
Myosin Therapeutics, Inc.	11,364,250	179,926	29,065	71,255		
Oragenics, Inc.	45	47	45	149		
Panbela Therapeutics, Inc.	4	-	95	175		
Satlantis, LLC	500,000	147,209	500,000	150,603		
Satlantis Microsats S.A.	239	420,218	239	340,155		
Solid Biosciences, Inc.	3,293	18,342	3,293	26,898		
Xortx Therapeutics, Inc.	160,782	15,327	160,782	80,965		
Total Equities		\$1,214,652		\$1,446,917		

(7) Fair Value Measurements:

The Research Foundation categorizes its fair value measurements within the fair value hierarchy established by GAAP. The hierarchy is based on the valuation inputs used to measure the fair value of the asset. Level 1 inputs are quoted prices in active markets for identical assets; Level 2 inputs are significant other observable inputs; and Level 3 inputs are significant unobservable inputs.

The Research Foundation has the following recurring fair value measurements as of June 30, 2024 and 2023:

Equity ownership funds – Valued at the daily closing price as reported by the fund (Level 1), at market prices for similar assets in active markets (Level 2), for securities that are actively traded on a frequent basis using complex market prices and subjective assumptions (Level 3), or at NAV of units held as reported by the fund advisor, for securities that are traded over-the-counter on a less frequent basis. NAV is used as a practical expedient, and the estimated value is subject to uncertainty; therefore, it may differ from the value that would have been used had a readily available market for such investments existed, and differences could be material.

(7) Fair Value Measurements: (Continued)

The following table summarizes the assets and liabilities of the Research Foundation for which fair values are determined on a recurring basis as of June 30, 2024 and 2023, respectively:

Description	Quoted Prices in Active Markets for Identical Assets (Level 1)		Ob	gnificant servable (nputs Level 2)	Uno]	gnificant bservable Inputs Level 3)	Fair Value	
June 30, 2024:								
Equity ownerships	\$	47	\$	30,755	\$	-	\$	30,802
Total assets in the fair value hierarchy Investments measured at NAV* Investments at fair value	\$	47	\$	30,755	\$		\$	30,802 1,183,850 1,214,652
June 30, 2023:								
Equity ownerships	<u>\$</u> 1	149	\$	38,935	\$		\$	39,084
Total assets in the fair value hierarchy	\$ 1	149	\$	38,935	\$			39,084
Investments measured at NAV* Investments at fair value							\$	1,407,833 1,446,917

^{*} In accordance with GASB No. 72, certain investments that were measured at NAV per share (or its equivalent) have not been classified in the fair value hierarchy. The fair value amounts presented in this table are intended to permit reconciliation of the fair value hierarchy to the line items presented in the statement of net position.

The following table discloses the nature and risk of investments for which fair value has been estimated using the NAV per share of the investments as a practical expedient as of June 30, 2024 and 2023. The equity interests with \$0 estimated fair value are excluded from the table.

(7) Fair Value Measurements: (Continued)

Investments	Measured	at I	Net.	Asset `	Va	lue as	of J	June 30,	2024
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	Fair Value	Unfunded Commitments	Redemption Frequency (If Currently Eligible)	Redemption Notice Period	
Benson Hill, Inc.	\$ 2,836	\$ -	Illiquid	N/A	
Cannabix Technologies, Inc.	20,851	-	Illiquid	N/A	
Genascence Corp.	12,370	-	Illiquid	N/A	
Gradiant Corp.	66,610	-	Illiquid	N/A	
Kate Therapeutics, Inc.	283,503	-	Illiquid	N/A	
Mattrix	16,658	-	Illiquid	N/A	
Myosin Therapeutics, Inc.	179,926	-	Illiquid	N/A	
Satlantis, LLC	147,209	-	Illiquid	N/A	
Satlantis Microsats S.A.	420,218	-	Illiquid	N/A	
Solid Biosciences, Inc.	18,342	-	Illiquid	N/A	
Xortx Therapeutics, Inc.	15,327	-	Illiquid	N/A	
- ·	\$ 1,183,850	\$ -	•		

Investments Measured at Net Asset Value as of June 30, 2023

	Fair Value		Fair Value Unfunded Commitments		Redemption Frequency (If Currently Eligible)	Redemption Notice Period	
Algernon Pharmaceuticals, Inc.	\$	6,123	\$	-	Illiquid	N/A	
Benson Hill, Inc.		8,183		-	Illiquid	N/A	
Cannabix Technologies, Inc.		28,492		-	Illiquid	N/A	
Genascence Corp.		104,336		-	Illiquid	N/A	
Gradiant Corp.		56,760		-	Illiquid	N/A	
Kate Therapeutics, Inc.		533,888		-	Illiquid	N/A	
Myosin Therapeutics, Inc.		71,255		-	Illiquid	N/A	
Panbela Therapeutics, Inc.		175		-	Illiquid	N/A	
Satlantis, LLC		150,603		-	Illiquid	N/A	
Satlantis Microsats S.A.		340,155		-	Illiquid	N/A	
Solid Biosciences, Inc.		26,898		-	Illiquid	N/A	
Xortx Therapeutics, Inc.		80,965		-	Illiquid	N/A	
	\$	1,407,833	\$				

(8) **Concentrations:**

The Research Foundation received approximately 72% and 66% of its total royalties, licenses, and option fees from Gatorade in the fiscal years ended June 30, 2024 and 2023, respectively.

(9) **Risk Management:**

The Research Foundation is exposed to various risks of loss, including suits against directors and officers, general liability, and property and casualty. Conventional and commercial insurance coverage has been purchased from various independent carriers to insure against such risks and minimize the Research Foundation's financial exposure to such risks.

The Research Foundation is not involved in any risk pools with other government entities.

(10) Unit Repayments for the Cancer/Genetics Building:

In August 2003, the Research Foundation issued \$35,000,000 in tax-exempt Capital Improvement Revenue Bonds for the purpose of financing a portion of a genetics and cancer research facility on the campus of the University. The bonds were originally issued at a variable interest rate. In August 2004, the Research Foundation converted these bonds to fixed interest rates ranging from 2.125% to 5.125%, resulting in an overall effective rate of 4.56%. The bonds were secured by a general obligation of the Research Foundation revenues, or assets earned by the Research Foundation, and were expected to mature in 2034.

Per the Research Foundation Board's decision in the year ended June 30, 2013, to redeem the bonds as soon as they became eligible, the Research Foundation redeemed \$22,600,000 in the year ended June 30, 2014, and redeemed the remaining \$6,500,000 during the year ended June 30, 2015.

The Research Foundation will continue collecting \$2,300,000 annually from the University's College of Medicine, the Institute for Food and Agricultural Sciences, and the College of Liberal Arts and Sciences through fiscal year 2033. These are collections of pledged revenue from these entities associated with the original bond agreements. Included in the accompanying Statements of Revenues, Expenses, and Changes in Net Position for the years ended June 30, 2024 and 2023 are \$2,300,000 in Unit repayments per year for the Cancer/Genetics Building.

(11) Leases:

Leases consist of contracts that convey control of the right-to-use an underlying asset as specified in the contract for a period of time in an exchange or exchange-like transaction. The Research Foundation recognizes an intangible right-to-use lease asset and lease liability when it is the lessee party to a contract. The expected payments are discounted using an estimated incremental borrowing rate. The Research Foundation applies a materiality threshold of \$5,000 for equipment and \$100,000 for space based on the annualized value of each lease. The Research Foundation calculates the lease liability as the present value of payments expected to be made during the lease term (less any lease incentives) using an estimated incremental borrowing rate. The lease asset is measured at the amount of the initial measurement of the lease liability, plus any payments made to the lessor at or before the commencement of the lease term. Lease amounts are amortized over the contract term. As of June 30, 2024 and 2023, the Research Foundation did not have any lease that met the material threshold.



INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Board of Directors, University of Florida Research Foundation, Inc. Gainesville, Florida:

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the business-type activity and the aggregate remaining fund information of the University of Florida Research Foundation, Inc. (the Research Foundation), as of and for the year ended June 30, 2024, and the related notes to the financial statements, which collectively comprise the Research Foundation's basic financial statements, and have issued our report thereon dated September 23, 2024.

Report on Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Research Foundation's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Research Foundation's internal control. Accordingly, we do not express an opinion on the effectiveness of the Research Foundation's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that were not identified.

Report on Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Research Foundation's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of This Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

James Maore : Co., P.L.

Gainesville, Florida September 23, 2024