



Financial Statements (and Other Information)

***University of Florida Jacksonville Physicians, Inc.
(A Component Unit of the University of Florida)***

Years Ended June 30, 2024 and 2023

UNIVERSITY OF FLORIDA JACKSONVILLE PHYSICIANS, INC.

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of
University of Florida Jacksonville Physicians, Inc.:

Report on the Audit of the Financial Statements

Opinion

We have audited the financial statements of the business-type activities of the University of Florida Jacksonville Physicians, Inc. (the Company) (a component unit of the University of Florida) as of and for the years ended June 30, 2024 and 2023, and the related notes to the financial statements, which collectively comprise the Company's basic financial statements as listed in the table of contents.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the business-type activities of the University of Florida Jacksonville Physicians, Inc. as of June 30, 2024 and 2023, and the changes in financial position and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS) and the standards applicable to financial audits contained in *Government Auditing Standards* (GAS), issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Company and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

The Company's management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Company's ability to continue as a going concern for twelve months beyond the financial statement date, including any currently known information that may raise substantial doubt shortly thereafter.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS and GAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS and GAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Company's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the *management's discussion and analysis* on pages 4 through 19 be presented to supplement the basic financial statements. Such information is the responsibility of management and, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the financial statements that collectively comprise the Company's basic financial statements. The Statements of Revenue, Expenditures, and Changes in Net Position of the Miscellaneous Gifts and Grants Fund are presented for purposes of additional analysis and are not a required part of the basic financial statements. Such information has not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we do not express an opinion or provide any assurance on it.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated September 26, 2024 on our consideration of the Company's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Company's internal control over financial reporting and compliance.

PYA, P.C.

Tampa, Florida
September 26, 2024

Management's Discussion and Analysis

UNIVERSITY OF FLORIDA JACKSONVILLE PHYSICIANS, INC.

Management's Discussion and Analysis

Management's discussion and analysis (MD&A) of the University of Florida Jacksonville Physicians, Inc. (UFJP) (the Company) (Practice Plan) is intended to provide an overview of the financial results for the year ended June 30, 2024. This section, along with the financial statements and related footnotes, has been prepared by and is the responsibility of management. This discussion should be read in conjunction with and is qualified in its entirety by the financial statements and footnotes.

As an approved practice plan of the University of Florida College of Medicine (COM) as outlined in Florida Board of Governors' Regulation 9.017, and as a health service support organization as outlined in Florida Board of Governors' Regulation 9.011, the primary mission of the Company is to bill and collect professional fees from the clinical practice of University of Florida (UF) (the University) physicians in order to fund and promote the educational, clinical and research missions, and support the clinical activities, of the Jacksonville campus of the COM.

OVERVIEW

UFJP's financial results for Fiscal Year 2024 were both positive and better than budget. Increased patient volumes and quality program funds offset increased salary and wage costs of physicians and support staff. A shortage of workers in the healthcare industry and higher inflation have contributed to significant wage pressures and a competitive labor market. UFJP has continued to monitor these issues and provide staff wage increases as appropriate. UF faculty physicians' compensation is also being monitored closely to remain competitive in recruitment and retention. Upper Payment Limit (UPL) funding was delayed again beyond the end of Fiscal Year 2024, but operating cash on hand increased from prior year end.

During Fiscal Year 2024, UFJP further expanded services at its two new multi-service clinics on the southside of Jacksonville at UF Health East (JTB/Kernan Blvd.) and Deerwood Park. Shands Jacksonville Medical Center, Inc. (Shands Jacksonville) (the Hospital) continued construction of the second bed tower at the North campus with an opening in July 2024. UFJP's quality program funding exceeded budget for the year and approximately \$7.0 million was received related to prior years. Capitated plan participation increased significantly in 2024 with growth in two Affordable Care Act (ACA) exchange plans from previously eligible Medicaid patients.

The overall Jacksonville physicians' practice plan results for FY 2024 was a positive \$3,126,281 and includes the \$6,461,039 increase in net position of UFJP and the \$(3,334,758) decrease of the Miscellaneous Gifts and Grants Fund (MG&G) outlined in the supplemental schedule. This represents a \$5.1 million positive variance from budget, as the fiscal year 2024 budget was a deficit of \$(1,980,000) for all funds (Operating, Dean's, PSA and MG&G). While there were a number of factors behind the positive budget variance that will be outlined in the following sections, the most significant factors were a positive variance in net patient service revenue of \$18.4 million and the receipt of quality/shared savings receipts of \$10.7 million more than budget. Also, funding from the Hospital was ahead of budget by \$3.3 million, and contract revenue exceeded budget by \$1.3 million for the year. However, these factors were offset by the negative budget variances of (1) physician call pay/extra duty of \$6.1 million, (2) physician bonuses of \$7.2 million, (3) temporary physician cost (locum tenens) of \$2.2 million (4) advanced practice providers and staff

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Management's Discussion and Analysis - Continued

costs of \$4.6 million and (5) lower than budget UPL and Low Income Pool (LIP) of \$4.9 million. The Program Support Accounts and Dean's Fund had a \$992,000 favorable budget variance for the year as a result of additional funding from the Hospital for Indirect Medical Education. An unbudgeted non-operating gain of \$288,882 was recognized in FY 2024 consisting of an unrealized gain on the interest rate swap for the Series 2019 Notes.

Total operating revenue for FY 2024 increased by \$47,281,455 or 13.15% from prior year. The largest portion of the increase was growth in patient service revenue including an increase in patient volumes and an increase in capitated plan payments. Contributions from the Hospital increased 12.13% in relation to staffing the anesthesia department and critical care units. Gross clinical revenue excluding charity increased from the prior year by 10.7% or \$73.1 million. Improved payor mix with an increase in commercial volume to 34.9% also supported the increase in operating revenue. Pay for performance, value based, and shared savings programs' receipts were \$17,230,000 for fiscal year 2024, an increase of \$10.9 million from the previous year. Charity gross clinical revenue increased 4.9% in FY 2024 and decreased 6.4% in FY 2023 from respective prior years. Net charity care funding from the Hospital remained at \$8.3 million for specialty care services rendered to eligible City of Jacksonville residents.

Total operating expenses including transfers to cover physician salaries and benefits increased from last year by \$38,389,517 or 10.6%. Factors related to the expense increase included physician and staff salary raises, increase in physician call/extra duty pay, increase in utilization of locum tenens physician services, and increase in the number of physician and advance practice providers.

Non-operating revenue for FY 2024 includes an unrealized gain of \$288,882 for the market value adjustment related to the interest rate swap agreement on the Series 2019 Notes and a \$389,008 unrealized gain on investments held in the State of Florida Special Purpose Investment Account (SPIA). Non-operating expense for FY 2024 includes interest expense on the Series 2019 Notes primarily for the construction of the Wildlight medical services center and lease interest expense in accordance with Governmental Accounting Standards Board (GASB) Statement No. 87 reporting.

In relation to the statements of net position, total assets increased from the prior year by \$10,260,509 primarily as a result of an increase in patient volumes and related receivables and other contract receivables. Cash and cash equivalents increased from the prior year by \$3,583,356. UPL funding was delayed past the fiscal year in both FY 2024 and FY 2023. Other receivables increased for FY 2024 due to contract revenue. Included in the cash and cash equivalents is the UFJP balance of \$3.4 million in SPIA. Total capital assets, net decreased as a result of no new clinics and amortization of the right-of-use lease assets.

Current liabilities increased by \$9,672,582, and the category with the largest change was an increase in accounts payable of \$10,061,300 as a result of locum tenens services and an allowance related to capitated plan payments. Long term debt decreased due to the scheduled principal payment on the 2019 tax-exempt, bank-held note. The effective interest rate for the Series 2019 Notes was driven by a fixed rate swap effective for 15 years beginning February 2020. The

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Management's Discussion and Analysis - Continued

estimated fair value of the interest rate swap is reflected as a long-term asset. The total outstanding principal balance of the Series 2019 Notes on June 30, 2024, was \$24,345,000.

FINANCIAL ANALYSIS

The basic financial statements making up the annual report have been prepared in accordance with accounting principles generally accepted in the United States of America. One of the basic tenets followed by the Company is the accounting for income and expenses using the accrual basis of accounting wherein income and expenses are recorded when earned and incurred irrespective of the cash transaction. For a further discussion of accounting and reporting policies, see Note B to the financial statements.

The statements of net position are a reflection of the financial health of the Company at the end of the fiscal year.

CONDENSED STATEMENTS OF NET POSITION - ASSETS

| | <i>June 30,</i> | | <i>Increase</i> | <i>Percent</i> |
|--|-----------------|----------------|-------------------|----------------|
| | <i>2024</i> | <i>2023</i> | <i>(Decrease)</i> | <i>Change</i> |
| ASSETS | | | | |
| CURRENT ASSETS | | | | |
| Cash and cash equivalents | \$ 24,463,923 | \$ 20,880,567 | \$ 3,583,356 | 17.2% |
| Patient accounts receivable, net | 20,210,826 | 14,927,323 | 5,283,503 | 35.4% |
| Current portion of lease receivables | 107,572 | 132,477 | (24,905) | -18.8% |
| Other receivables | 55,772,314 | 50,359,069 | 5,413,245 | 10.7% |
| Prepaid expenses and other current assets | 2,201,875 | 2,125,481 | 76,394 | 3.6% |
| Due from related parties | 11,465,442 | 7,393,692 | 4,071,750 | 55.1% |
| TOTAL CURRENT ASSETS | 114,221,952 | 95,818,609 | 18,403,343 | 19.2% |
| NON-CURRENT ASSETS | | | | |
| Estimated fair value of interest rate swap | 1,640,991 | 1,352,109 | 288,882 | 21.4% |
| Lease receivables, less current portion | 546,462 | 505,170 | 41,292 | 8.2% |
| TOTAL NON-CURRENT ASSETS | 2,187,453 | 1,857,279 | 330,174 | 17.8% |
| CAPITAL ASSETS, NET | | | | |
| TOTAL ASSETS | \$ 205,923,617 | \$ 195,663,108 | \$ 10,260,509 | 5.2% |

Current assets increased this year by about \$18.4 million or 19.2% to a total of \$114,221,952. This increase is due to multiple factors. Cash and cash equivalents at \$24,463,923, improved by nearly \$3.6 million or 17.2% from the end of fiscal year 2023. The balance is composed of \$20,924,417 in operating cash accounts and \$3,539,507 in SPIA and other short-term investment accounts. Patient accounts receivable, at a net balance of \$20,210,826 represents amounts expected to be collected from patients as well as insurers or government programs and is significantly higher (35.4%) than prior fiscal year. Other receivables ended the year with a balance of \$55,772,314, also a significant increase of \$5,413,245 or 10.7% over the balance at June 30, 2023. Approximately 78% of this balance, or \$43.6 million is related to the UPL funding. This is an increase of nearly \$1.2 million over June 30, 2023. The Company recognized \$2.4 million less of UPL revenue in fiscal year 2024 compared to fiscal year 2023, but as of June 30, 2024, the Company had not received any of the funding that flows through the managed care organizations. Receivables for contract revenue stands at \$11,801,188 at year end, primarily from contracts with

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Management's Discussion and Analysis - Continued

Wolfson Children's Hospital. This balance is \$4.6 million or 63.2% higher than last year, with almost all of the increase coming from the contracts with Wolfson. Due from related parties is up \$4.1 million this year, at \$11,465,442. Nearly all of this balance is from Shands Jacksonville, as the hospital was two months behind in payments at the end of the fiscal year and also owed for agreements related to the three free standing emergency department and urgent care facilities and the new critical care initiative. There is also a small amount as a receivable from Faculty Clinic, Inc. Prepaid expenses at \$2.2 million is consistent with prior years. The current and non-current lease receivable accounts total \$654,034 up about \$16,400 from prior fiscal year. With GASB Statement No. 87, for any leases which the Company is the lessor, the present value of lease payments expected to be received during the lease terms are recorded as assets, with the amounts to be received in the next twelve months designated as a current asset. The Company has several property leases or sub-leases.

Also, in the Non-Current Assets section, and related to the Series 2019A and Series 2019B notes, is an asset for the estimated fair value of an interest rate swap agreement. This balance is up to \$1,640,991 from last year's balance of \$1,352,109. When the notes were issued the Company also entered into an interest rate swap agreement with a start date of February 1, 2020, the end of the construction draw period. The effective fixed rate of the Series 2019 Notes is 2.27%, before fees, compared to the current variable rate of 5.05% at June 30, 2024. The asset amount is the estimated market value of the swap agreement based on the rate difference on the balance of the debt for the term of the agreement. For further information on this see Note J in the financial statements.

CAPITAL ASSETS

| | <i>June 30,</i> | | <i>Increase</i> | <i>Percent</i> |
|--------------------------|----------------------|----------------------|-----------------------|----------------|
| | <i>2024</i> | <i>2023</i> | <i>(Decrease)</i> | <i>Change</i> |
| CAPITAL ASSETS, NET: | | | | |
| Land and improvements | \$ 3,748,493 | \$ 3,748,493 | \$ - | 0.00% |
| Building | 25,808,012 | 26,870,966 | (1,062,954) | -3.96% |
| Equipment | 13,179,996 | 8,932,970 | 4,247,026 | 47.54% |
| Computer software | 570,329 | 279,507 | 290,822 | 104.05% |
| Leasehold improvements | 6,503,552 | 6,291,256 | 212,296 | 3.37% |
| Construction in progress | 509,974 | 6,155,290 | (5,645,316) | -91.71% |
| Right-of-use assets | 39,193,856 | 45,708,738 | (6,514,882) | -14.25% |
| CAPITAL ASSETS, NET | <u>\$ 89,514,212</u> | <u>\$ 97,987,220</u> | <u>\$ (8,473,008)</u> | <u>-8.65%</u> |

The Company's investment in capital assets, net of accumulated depreciation and amortization, is the largest asset category. However, the 2024 fiscal year-end balance of \$89,514,212 is almost \$8.5 million less than the 2023 fiscal year-end balance. Approximately \$5,600,000 in capital assets were acquired during fiscal year 2024, offset by annual depreciation and amortization of \$7,046,000, as well as \$7,746,000 of amortization of right-of-use assets. In fiscal year 2022, \$50,652,034 of right-of-use assets were recorded and is related to the implementation of GASB Statement No. 87. It is initially measured at an amount equal to the initial measurement of the related lease liability. These are primarily property type leases but includes equipment leases for copiers. This amount is amortized on a straight line basis over the life of the various leases. The

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Management's Discussion and Analysis - Continued

balance in this account at June 30, 2024, also includes subscription assets and is now down to \$39,193,856.

Outside of the right-of-use assets, the “Building” category remains the largest component of the traditional capital assets. This category is composed of the Wildlight medical services building as well as the multi service clinic at the UF Health East facility, and a facility used for a Primary Care clinic.

A number of additions were made to capital assets in fiscal year 2024, though not at the high dollar level of the past several years. A little over \$1 million was added in Leasehold Improvements, some of which was recorded as construction in progress (CIP) in fiscal year 2023 and was transferred in this year. The largest projects were the build out of the fetal diagnostic suite at the North campus for \$462,000 and the remodel of the UFJPI administrative suite for \$172,000. A number of smaller projects were completed at various outpatient clinics.

New equipment purchases totaled just under \$3.4 million for fiscal year 2024, and an additional \$5.9 million was transferred in from CIP relating to equipment purchased for the ASC at UF Health East. The costs for capital assets acquired for the medical departments were around \$1,750,000. Included in this total is \$84,000 for Cardiology, \$93,000 for Medicine, \$496,000 for OBGYN, \$173,000 for Ophthalmology, \$144,000 for OMFS, \$469,000 for Surgery and \$96,000 for Urology. Approximately \$70,000 of equipment purchases were for the satellite clinics.

The balance in the construction in progress category at June 30, 2024, is \$509,974. Of this total, \$465,254 is for costs relating to the purchase of vital machines that will integrate with the Epic application.

Purchases related to information systems and technology totaled about \$1,145,000. Of this total, nearly \$400,000 was for the implementation of the PeopleSoft HRIS/PR system to replace the Lawson system, while approximately \$360,000 was for the upgrade of the Virtual Desktop infrastructure. An additional \$335,000 was added for an Epic System infrastructure refresh. The cost of information system software and technology to provide professional services billing, appointment scheduling, point of service functions, the electronic health records (EHR) and other related processes resides on the Company's books. This is an enterprise system that provides an EHR, revenue cycle and ancillary system software for hospitals and physicians that interface seamlessly. The amount being recorded on the Company's books is an allocation of costs incurred based on appropriate metrics with the assumption that software and support infrastructure will benefit all entities on both campuses (Jacksonville and Gainesville). There were no major additions in fiscal year 2023. A detail of all additions, retirements and accumulated depreciation is provided in Note F.

UNIVERSITY OF FLORIDA JACKSONVILLE PHYSICIANS, INC.

Management's Discussion and Analysis - Continued

PATIENT ACCOUNTS RECEIVABLE

| | <i>Year Ended June 30,</i> | | <i>Increase</i> | <i>Percent</i> |
|---|----------------------------|---------------|-------------------|----------------|
| | <i>2024</i> | <i>2023</i> | <i>(Decrease)</i> | <i>Change</i> |
| Beginning accounts receivable | \$ 66,795,897 | \$ 62,386,213 | \$ 4,409,684 | 7.07% |
| Charges | 790,143,950 | 710,486,253 | 79,657,697 | 11.21% |
| Payments | (300,875,658) | (272,613,272) | (28,262,386) | 10.37% |
| Write-off for contractual adjustments and bad debts | (480,628,578) | (433,463,298) | (47,165,280) | 10.88% |
| | | | | |
| Patient accounts receivable | 75,435,611 | 66,795,896 | 8,639,715 | 12.93% |
| Reserve for contractual adjustments and bad debts | (55,224,785) | (51,868,573) | (3,356,212) | 6.47% |
| Total patient accounts receivable, net | \$ 20,210,826 | \$ 14,927,323 | \$ 5,283,503 | 35.39% |

Net patient accounts receivable is up significantly from last year but continues to be less than 10% of the Total Assets. Net of estimated uncollectibles and contractual adjustments, the balance in this category increased to \$20,210,826 at the end of fiscal year 2024. Gross patient service charges, Payments, and Write-offs for contractual adjustments and bad debts are all higher than last year, with increases ranging from 10.4% to 11.2%. The Reserve for contractual adjustment and bad debt is up from last year at \$55,224,785 and represents 73.2% of the gross patient accounts receivable. Management believes this is a good estimate of the uncollectible amounts and subsequently the collectible amount represented by the net patient receivable, based on historical trends and the composition of the patient accounts receivable.

CONDENSED STATEMENTS OF NET POSITION - LIABILITIES AND DEFERRED INFLOWS OF RESOURCES

| | <i>June 30,</i> | | <i>Increase</i> | <i>Percent</i> |
|--|-----------------------|-----------------------|---------------------|----------------|
| | <i>2024</i> | <i>2023</i> | <i>(Decrease)</i> | <i>Change</i> |
| CURRENT LIABILITIES: | | | | |
| Due to related parties | \$ 1,407,135 | \$ 3,682,071 | \$ (2,274,936) | -61.78% |
| Accounts payable | 31,419,495 | 21,358,195 | 10,061,300 | 47.11% |
| Unearned revenue | 598,146 | - | 598,146 | 100.00% |
| Accrued compensation and benefits | 17,915,260 | 14,321,127 | 3,594,133 | 25.10% |
| Accrued interest | 99,607 | 114,679 | (15,072) | -13.14% |
| Current portion of long-term debt | 1,000,000 | 2,000,000 | (1,000,000) | -50.00% |
| Current portion of lease liability | 5,765,274 | 7,059,304 | (1,294,030) | -18.33% |
| Current portion of subscription liability | 106,528 | 103,487 | 3,041 | 2.94% |
| TOTAL CURRENT LIABILITIES | 58,311,445 | 48,638,863 | 9,672,582 | 19.89% |
| OTHER LONG-TERM LIABILITIES: | | | | |
| Long-term debt, less current portion | 23,345,000 | 24,345,000 | (1,000,000) | -4.11% |
| Lease liability, less current portion | 35,576,780 | 40,195,574 | (4,618,794) | -11.49% |
| Subscription liability, less current portion | 49,452 | 168,399 | (118,947) | -70.63% |
| TOTAL LIABILITIES | \$ 117,282,677 | \$ 113,347,836 | \$ 3,934,841 | 3.47% |
| DEFERRED INFLOWS OF RESOURCES | | | | |
| Deferred lease revenue | 455,846 | 591,217 | (135,371) | -22.90% |
| TOTAL DEFERRED INFLOWS OF RESOURCES | \$ 455,846 | \$ 591,217 | \$ (135,371) | -22.90% |

The nature of the liability section changed significantly in fiscal year 2022 with the implementation of GASB Statement No. 87, with additional change in fiscal year 2023 due to the implementation

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Management's Discussion and Analysis - Continued

of GASB Statement No. 96. Several new accounts are now included which have markedly increased the total liability balance. The present values of lease payments are now recorded as lease liabilities at the commencement of the agreements. At June 30, 2024, these amounts were \$5,765,274 for the current portion (due within 12 months) and \$35,576,780 for the long-term portion for a total lease liability of \$41,342,054. This balance is down from the total lease liability of \$47,254,878 at June 30, 2023. The balance reduces each year as lease payments are made. If the leases are renewed and extended, then the balance would be recalculated based on the new terms of the leases. There is also \$99,607 of accrued interest recorded, related to the July 2024 lease payments. Similarly, with GASB Statement No. 96, the present value of software subscription services is also recorded as a liability. At June 30, 2024, the Company had a current liability of \$106,528 and a long-term liability of \$49,452 related to software subscriptions.

The accounts payable balance is \$31,419,495 at June 30, 2024, up 47.1% or \$10.06 million from prior year. This category is generally comprised of amounts due to vendors who provide goods and services used for daily operations. These include medical and office supplies, temporary services, recruitment, etc. Included this year, and contributing to the increase is accruals for locum tenens expense incurred in fiscal year 2024 but not paid at year end. Remaining in this total is an overpayment made by the Agency for Health Care Administration (AHCA) in 2014 relating to UPL payments. AHCA has been notified with follow-up on several occasions and the Company is awaiting instructions. This amount was increased by \$1.8 million in fiscal year 2021, \$7.0 million in fiscal year 2022 and an additional \$2.0 million in fiscal year 2024 to account for potential refunds of LIP funds previously received. AHCA has begun a process of auditing each year of LIP payments and initial audits for funds received in fiscal years 2018 through 2021 indicated a potential combined net payable of \$5.1 million. A liability of about \$3.8 million has been recorded relating to a new exchange plan which pays primary care services on a capitated basis, but where the Company believes payments have also been made on an FFS basis.

Accrued compensation and benefits, at \$17,915,260 is up significantly from June 30, 2023. The total increase is just under \$3.6 million or 25.1%. The year-end balance for accrued salaries and other compensation was \$3,806,000, as due to timing, there was one week of compensation unpaid at June 30, 2024. Also included in this category is \$6,791,000 for accrued paid time off and \$5,404,000 of accrued health insurance expense.

The line item, unearned revenue represents payments the Company has received to fund expenses related to the start-up of an Accountable Care Organization (ACO).

Long-term debt totals \$24,345,000 at year-end 2024 including the current portion of \$1,000,000. In fiscal year 2019 two new Healthcare Facilities Revenue Notes, Series 2019A and Series 2019B were issued on behalf of the Company. The proceeds of the Series 2019A note, \$3,655,000, were used to refund the outstanding principal balance of tax-exempt Health Facilities Revenue Bonds that were issued in May 2002. The Series 2019A note was paid off in fiscal year 2022 with a final payment of \$980,000 in June 2022. The Series 2019B note was used to finance the project costs of the Wildlight medical services facility. The initial balance on this note was \$26,345,000, the maximum amount authorized to be borrowed on the Series 2019B note, with annual principal payments scheduled to begin June 1, 2023. Due to the bank not drawing the first scheduled

UNIVERSITY OF FLORIDA JACKSONVILLE PHYSICIANS, INC.

Management's Discussion and Analysis - Continued

principal payment until September 2023, the current portion of the liability was at \$2,000,000 as of June 30, 2023. For further information on this debt including the repayment schedule, see Note G in the financial statements.

Lastly, the amount due to related parties stands at \$1,407,135, a decrease of almost \$2.3 million from fiscal year end 2023. The largest portion of the current year balance is fees and other expenses owed to the University of Florida, at \$1,127,000. This amount is down by \$1.4 million from last year as there were several invoices that had not been received at fiscal 2023 year-end related to malpractice insurance, contract services, software, etc. as well as an amount owed back to the University due to an overpayment, all of which were paid in early fiscal year 2024. Also included in the overall total is \$116,449 owed to Shands Jacksonville and \$163,193 due to Shands at the University of Florida, Inc. for Epic and other related software costs.

Also related to GASB Statement No. 87, a deferred lease revenue was recorded in fiscal year 2022 which now has a current balance of \$455,846 and represents the present value of future lease payments from the organizations that lease space from UFJP. This balance will be amortized on a straight line basis over the terms of the leases.

CONDENSED STATEMENTS OF REVENUE, EXPENSES, AND CHANGES IN NET POSITION

| | <i>Year Ended June 30,</i> | | <i>Increase</i> | <i>Percent</i> |
|---|----------------------------|-----------------------|---------------------|-----------------|
| | <i>2024</i> | <i>2023</i> | <i>(Decrease)</i> | <i>Change</i> |
| OPERATING REVENUE: | | | | |
| Net patient service revenue | \$ 336,306,723 | \$ 295,669,470 | \$ 40,637,253 | 13.74% |
| Other revenue | 11,461,801 | 10,288,269 | 1,173,532 | 11.41% |
| Charity care settlement | 8,297,717 | 8,291,321 | 6,396 | 0.08% |
| Contributions from Shands Jacksonville Medical Center, Inc. | 50,586,079 | 45,114,848 | 5,471,231 | 12.13% |
| Management and other fees | 32,004 | 32,004 | - | 0.00% |
| Lease interest income | 16,387 | 23,344 | (6,957) | -29.80% |
| TOTAL OPERATING REVENUE | 406,700,711 | 359,419,256 | 47,281,455 | 13.15% |
| OPERATING EXPENSES: | | | | |
| Salaries and benefits | 144,887,367 | 125,188,541 | 19,698,826 | 15.74% |
| Other operating expenses | 57,193,190 | 52,560,194 | 4,632,996 | 8.81% |
| Dean's Fund | 7,495,965 | 6,069,739 | 1,426,226 | 23.50% |
| Program support accounts | 924,232 | 1,078,177 | (153,945) | -14.28% |
| TOTAL OPERATING EXPENSE | 210,500,754 | 184,896,651 | 25,604,103 | 13.85% |
| OPERATING INCOME | 196,199,957 | 174,522,605 | 21,677,352 | 12.42% |
| NONOPERATING REVENUE (EXPENSES): | | | | |
| Interest expense | (922,304) | (909,419) | (12,885) | 1.42% |
| Lease interest expense | (1,282,097) | (1,442,615) | 160,518 | -11.13% |
| Investment gain | 652,909 | 897,978 | (245,069) | -27.29% |
| Loss on disposal of capital assets | - | (21,202) | 21,202 | -100.00% |
| Change in mark-to-market of interest rate swap | 288,882 | 1,254,825 | (965,943) | -76.98% |
| NET NONOPERATING REVENUE | (1,262,610) | (220,433) | (1,042,177) | 472.79% |
| INCREASE IN NET POSITION BEFORE TRANSFERS | 194,937,347 | 174,302,172 | 20,635,175 | 11.84% |
| TOTAL TRANSFERS | (188,476,308) | (175,690,894) | (12,785,414) | 7.28% |
| INCREASE (DECREASE) IN NET POSITION | \$ 6,461,039 | \$ (1,388,722) | \$ 7,849,761 | -565.25% |

UNIVERSITY OF FLORIDA JACKSONVILLE PHYSICIANS, INC.

Management's Discussion and Analysis - Continued

Operating Revenues: Total operating revenue net of the estimated provision for contractual adjustments and uncollected amounts totaled \$406,700,711, an increase of just over \$47 million or 13.2% from prior year. Net patient service revenue of \$336,306,723, up 13.7% from fiscal year 2023, is the largest component. There were increases in ER visits of 12.4%, deliveries of 5.5%, and surgical procedures of 4.0% over prior year. The opening of three free standing emergency room / urgent care centers by the hospital in March and April of 2023 generated approximately 36,000 new urgent care visits and was also the major factor of the increase in ER visits in fiscal year 2024. Outpatient visits increased by 6.8%, or just over 45,000 visits. Contributing to this increase was an increase in visits at the new UF Health East and Deerwood MOB's which opened in mid fiscal year 2023. Visits were up by about 12,800 or 44.0% from fiscal year 2023 including visits at the former locations where some of the specialties moved from and were closed after the new facilities opened. There was also an increase of approximately 19,000 visits at the primary care (family medicine and pediatric) locations. An improved payor mix, as compared to fiscal year 2023, with a higher ratio of commercial charges and lower ratio of Medicaid and indigent charges lead to a higher collection rate in fiscal year 2024, improving net patient revenue. For fiscal year 2024, UPL funds were \$41,275,000 and the LIP funding was \$14,720,000. Unfortunately, both of these amounts represent reductions from fiscal year 2023 of \$2,351,000 and \$2,102,000 respectively. See Note C for a detailed description of the UPL and LIP programs. Continued participation in Pay for Performance, Value Based and Shared Savings plans resulted in just over \$17.2 million recorded as revenue during the current fiscal year, an increase of nearly \$11 million from last year and included \$7.0 million received from prior period settlements. These payments came mainly from Blue Cross Blue Shield and Wellcare programs that reward physicians based on quality and cost containment measures. Indirect patient service revenue related to contractual arrangements increased by 3.8%, or \$884,000 to \$24,351,278. Approximately 82% of contract revenue, and all of the increase, is related to programs in the department of Pediatrics.

Contributions from Shands Jacksonville Medical Center, which is the second largest category of revenue, increased by \$5,471,000 in fiscal year 2024 to \$50,596,079. Shands Jacksonville funds various support services for the Company including medical directorships, the trauma program, various inpatient unit coverage, academic support, administrative support, and other areas. Shands Jacksonville also provides funding to cover the deficits incurred by the Company of certain hospital-based clinics.

Other revenue was \$11,461,801, an increase over the \$10,288,269 recorded for fiscal year 2023. The Charity care settlement revenue had a minimal increase to \$8,297,717.

Operating Expenses: Total operating expenses of \$210,500,754 (excluding transfers) represents an increase of \$25,604,103 or 13.9% over last year. Salaries and benefits for UFJP staff easily remain the most significant cost, at just under 69% of the total operating expenses. These expenses amounted to \$144,887,367 for fiscal year 2024, up \$19.7 million or 15.7% from last year's total of \$125,188,541. Salaries for all UFJP staff total around \$107.4 million with another \$3.7 million in extra duty and incentive pay for Advanced Practice Providers (APPs). A 3% pay raise was provided to UFJP staff effective December 25, 2022, which caused higher salary expense in the first 6 months of fiscal year 2024, as compared to the first 6 months of fiscal year 2023. A market

UNIVERSITY OF FLORIDA JACKSONVILLE PHYSICIANS, INC.

Management's Discussion and Analysis - Continued

rate adjustment was put in place April 2, 2023, which also led to additional increased salary expense in the first 9 months of fiscal year 2024 as compared to fiscal year 2023. No cost of living, merit, or wide range market adjustments were provided in fiscal year 2024. The costs of employee benefits for UFJP employees totaled \$23,503,000 for fiscal year 2024, an increase of \$700,000 or 3.1% over prior year. Of that total, health insurance costs accounted for \$13,208,000 or about 56%. Other large components are FICA tax expense at \$6,131,000; retirement contributions at \$1,679,000; and PTO accrual at \$1,700,000. Also included in the Salaries and benefits category is the cost of Certified Registered Nurse Anesthetist (CRNAs) being used through locum tenens companies (temporary services) for anesthesiology services. The total for this expense in fiscal year 2024 was \$4,880,000, approximately \$3.9 million more than prior year.

Other operating expenses totaled \$57,193,190 and represents the second largest category of expenditures. This total represents a \$4.6 million or 8.8% increase over prior year. The category includes such UFJP costs as lease amortization expense, utilities, medical supplies, office supplies, temporary services, repairs and maintenance, and depreciation and amortization on capital assets. Several components were the primary contributors to the large increase. First, depreciation expense increased by about \$1.6 million, although this was offset somewhat by a \$600,000 reduction in the amortization of the right-of-use assets. Fees increased by about \$1 million for the year. Another area of increase is medical, lab, and drug supplies, which increased by a little more than \$600,000 due to both inflationary price increases as well as volume increases, and now totals over \$9.75 million for the year. Repair and maintenance expense for both equipment and property, including maintenance contracts, increased by \$535,000. The largest categories of expense, in terms of total amount spent are:

- Fees for outside services at \$12.2 million.
- Medical, lab and drug supplies at \$9.75 million; amortization of right-of-use assets at \$7.7 million.
- Depreciation and amortization on capital assets at \$6.8 million and repairs and maintenance at \$5.3 million.

The expense categories representing the Dean's Fund totaled \$7,495,965 while expenses in the program support accounts amounted to \$924,232. The Dean's Fund total represents an increase from fiscal year 2023 of \$1,426,000, which is primarily due to expense increase for the Haley Brain Wellness program as a result of increased services being provided.

Non-Operating Items: Non-operating consists of such items as interest expense, interest income, unrealized gains/losses, and gains/losses on disposal of assets. In total, there was net non-operating expense for the current year of \$1,262,610 compared to net non-operating expense of \$220,443 in fiscal year 2023. For the current year there was an unrealized gain of \$389,008 in the amount invested in SPIA with the state of Florida. Interest income, included on the investment gain line, at \$263,901 is lower than last year while interest expense, at \$922,304 is slightly higher than prior year. Also impacting the non-operating items was the interest rate swap on the long-term debt. The interest rate swap was entered in February 2020 when the variable one-month benchmark rate

UNIVERSITY OF FLORIDA JACKSONVILLE PHYSICIANS, INC.

Management's Discussion and Analysis - Continued

(LIBOR) was at 1.7%. The subsequent decrease in the rate environment created the need for the Company to record an unrealized loss in fiscal year 2020 for the change in mark to market of the interest rate swap, in the amount of \$5,341,024, and a corresponding liability. In fiscal years 2021, 2022 and 2023, due to the change in the variable interest rate, the liability was eventually eliminated, and an asset was recorded as the Company recorded unrealized gains of \$2,161,494, \$3,276,814, and \$1,254,825 respectively. Again, in fiscal year 2024, the Company was able to record an unrealized gain, although at a lesser amount of \$288,882. During fiscal year 2023, the benchmark rate was updated to the Secured Overnight Financing Rate (SOFR) as part of the phase out of LIBOR. For a more detailed explanation on the change in long term debt, see the discussion in the liability section above and refer to Note J in the financial statements. Also, now included in the non-operating section is lease interest expense for the interest portion of lease payments that fall under GASB Statement No. 87 and software subscriptions that fall under GASB Statement No. 96. For fiscal year 2024 the combined amount of this expense is \$1,282,097.

Transfers: Transfers represent payments to the University to cover the expenses of salaries and benefits of the faculty physicians and other UF staff. The amount paid increased by \$12,785,414 or 7.3% to \$188,476,308 for fiscal year 2024. Faculty physician FTEs increased by 23.2 or 5.1% over the prior year, to 477.9. The increase in FTEs accounted for approximately \$7.8 million of the overall increase. The amount of incentives and bonuses for the faculty increased by about \$3.6 million from fiscal year 2023, while the amount paid out as one-time or lump sum payments increased by \$2.0 million. There were small reductions to the fringe benefit rates charged by the University on faculty salaries and UF TEAMS employees' (non-faculty staff) salaries which led to a minimal reduction in payments.

CONDENSED STATEMENTS OF CASH FLOWS

| | <i>Year Ended June 30,</i> | | <i>Increase</i> | <i>Percent</i> |
|---|----------------------------|----------------|-------------------|----------------|
| | <i>2024</i> | <i>2023</i> | <i>(Decrease)</i> | <i>Change</i> |
| NET CASH PROVIDED BY OPERATING ACTIVITIES | \$ 208,044,022 | \$ 178,318,321 | \$ 29,725,701 | 16.67% |
| NET CASH USED IN NONCAPITAL FINANCING ACTIVITIES | (188,476,308) | (175,690,894) | (12,785,414) | 7.28% |
| NET CASH USED IN CAPITAL AND RELATED FINANCING ACTIVITIES | (16,485,509) | (25,301,233) | 8,815,724 | -34.84% |
| NET CASH PROVIDED BY INVESTING ACTIVITIES | 501,151 | 888,443 | (387,292) | -43.59% |
| NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS | 3,583,356 | (21,785,363) | 25,368,719 | -116.45% |
| CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR | 20,880,567 | 42,665,930 | (21,785,363) | -51.06% |
| CASH AND CASH EQUIVALENTS, END OF YEAR | \$ 24,463,923 | \$ 20,880,567 | \$ 3,583,356 | 17.16% |

Cash Provided by Operating Activities: Net cash provided by operating activities for the year was \$208,044,022, reflecting a notable increase of over \$29.7 million from last year. Total cash receipts from operating activities had an increase of about \$37.1 million and totaled \$390,255,423. As with prior years, the largest source of cash, at \$324,733,885, and up from last year by \$35.3 million, was from clinical services provided by UF faculty and advanced practice providers to patients, as well as from UPL and LIP payments. The funds for these services come from Medicare, Medicaid, other insurers and institutions, as well as patients themselves. The next highest source of cash was

UNIVERSITY OF FLORIDA JACKSONVILLE PHYSICIANS, INC.

Management's Discussion and Analysis - Continued

from receipts from affiliates which, at \$44,239,393 is \$1,734,000 less than last year's receipts in this category. This is due to the hospital being two months in arrears on their payments at year end. Payments for the charity care settlement remained relatively constant at \$8,297,717. Receipts from other revenue were up by \$2.9 million in fiscal year 2024 to \$12,338,000.

Total cash expended for operating activities was \$182,211,401, a \$7.3 million or 4.2% increase over the amount expended last year. By far, the largest use of cash, accounting for more than 77.5% of operating expenditures, is for the salaries and benefits for UFJP employees, and totaled \$141,293,234 for fiscal year 2024, an increase of \$9.5 million, or 7.2% over fiscal year 2023. The increase in the salary and benefit expenses, as explained previously in the Operating Expense section, also lead to an increase in the use of cash. Payments for UF faculty physicians and staff are included below as noncapital financing activities. Payments for operating expenses were \$32,497,970, which was down about \$3.5 million from last year. While operating expenses increased in fiscal year 2024 approximately one-third of that increase was for depreciation, a non-cash expense. Also, due to timing, there were more accruals at the end of fiscal year 2024, thus increasing expense but delaying the cash outlay until fiscal year 2025. Payments for the Dean's Fund and program support accounts were up about \$1.3 million at \$8,420,197.

Cash Flows From Noncapital Financing Activities: The payments to the University to cover the salaries and benefits of faculty physicians and other UF staff rose from \$175,690,894 to \$188,476,308, representing an increase of \$12,785,414 or 7.3%. This was due to increases in costs related to the salary and benefits for faculty physicians and UF TEAMS (non-faculty staff), as well as timing differences from year to year. Please see the explanation in the Transfers section for more details.

Cash Flows From Capital and Related Financing Activities: Capital and Related Financing Activities was a net use of cash in fiscal year 2024, with a total of \$16,485,509, substantially less than the \$25,301,233 used in the prior year. The purchase of capital assets for the year, of \$5,020,877 was about \$10.3 million less than last year. The vast majority of the cash used in fiscal year 2023 was for the purchase of and build out of the new UF Health East medical facility, and related operations at that location. See the Capital Assets section in the discussion on assets for more detail regarding capital purchases in fiscal year 2024. Fiscal year 2024 included principal payments of \$2,000,000 on the long-term debt, representing the payments for both 2024 and 2023 as no principal payment was made in fiscal year 2023 due to the bank not drawing the principal payment until September 2023. Interest expense paid on this debt was \$922,304 in fiscal year 2024. With GASB Statements No. 87 and No. 96, leases and software subscriptions are treated as financing activities and payments for these are a use of cash for a financing activity as opposed to an operating activity. Principal payments on lease liabilities in fiscal year 2024 were \$7,260,231 while related interest payments were \$1,282,097. Combined these were about \$563,000 lower than last fiscal year.

Cash Flows From Investing Activities: The net cash provided by investing activities in fiscal year 2024 was \$501,151. This includes both the gain on the SPIA investment and interest income and is less than the amount in fiscal year 2023 as both of these items declined. Details related to investing activities were previously explained in the Non-Operating Items section.

UNIVERSITY OF FLORIDA JACKSONVILLE PHYSICIANS, INC.

Management's Discussion and Analysis - Continued

ECONOMIC OUTLOOK

Patient volumes continued to increase in Fiscal Year 2024 from the prior year in all areas of the Jacksonville physician practice. In total, Fiscal Year 2024 patient volumes exceeded the volumes of Fiscal Year 2023 by over 10%. However, availability of qualified workers, increased credit costs and high inflation have continued to impact the United States economy since the end of the coronavirus pandemic. The financial impact to UFJP and Shands Jacksonville has continued to be higher wages, increased vacancies, and increased supply costs. Overall state and local economies have continued to grow along with an increase in the cost of goods and services to an annual inflation rate of 3% in June 2024. Although the inflation rate is slightly better than the previous year, it is still above the Federal Reserve's target rate.

The Federal Reserve held the effective federal funds rate at or below 0.10% beginning April 2020 due to the economic impact of the global pandemic. In March 2022, the Federal Reserve began aggressively increasing the federal funds rate ultimately to 5.5% as inflation became the most significant factor during the recovery from the coronavirus pandemic. In August 2024 the Federal Reserve chairman signaled that inflation in the United States may be on a path to reach a targeted inflation rate of 2.0% and the Federal Reserve would consider beginning a series of rate reductions.

Florida continues to be attractive for individuals relocating from other areas of the country with the state having three of the twenty fastest growing metropolitan areas in the nation - Orlando, Jacksonville and Tampa–St. Petersburg. The Northeast Florida and Southeast Georgia population is now estimated to exceed 1.9 million people. The primary service area for UFJP consists of Duval, Nassau, Clay, St. Johns, and Baker counties in Northeast Florida. Housing construction and home sales accelerated as a consequence of low interest rates and high demand for property in the area through 2020. However, shortage of labor and construction materials have continued to impact the construction industry and home prices have increased dramatically along with increased interest rates. Apartment occupancy remains high even with significant increases in rental rates. Demand for retail and office space has continued to decrease with many companies continuing to utilize online shopping platforms and remote work structures. Florida's unemployment rate since February 2020's rate of 3.3% rose to a high of 14.2% in May 2020 during the pandemic, lowered to 5.1% in August 2021 and has returned to pre-pandemic level of 3.3% in August 2024.

As of June 2024, the state of Florida had an estimated 2.7 million uninsured residents under the age of 65 with the Northeast Florida area containing about 6% of the state uninsured total. Florida did not implement Medicaid expansion with the Affordable Care Act in 2010 and implemented statewide Medicaid Reform in May 2014 utilizing a managed care structure. Florida had over 4.3 million eligible Medicaid enrollees as of July 2024, a 19% reduction from the previous year. Medicaid enrollment decreased as a result of stricter eligibility criteria with the end of the federal health emergency. Many residents previously eligible for Medicaid have enrolled in Affordable Care Act (ACA) exchange plans. The Northeast Florida area (Region 4) had a total of 436,000 eligible Medicaid enrollees representing 10% of the state total. About 74% of the Northeast Florida Medicaid enrollees participate in a managed care arrangement compared with 71% statewide. In

UNIVERSITY OF FLORIDA JACKSONVILLE PHYSICIANS, INC.

Management's Discussion and Analysis - Continued

the short term, it is expected that the state of Florida will continue the Medicaid managed care arrangement as opposed to Medicaid expansion.

Associated with the Medicaid program, the Upper Payment Limit (UPL) or Physicians Supplement Payment program continued this year with the academic centers paid a preset capitation based on the entire Medicaid membership in their region. For fiscal year 2024, as with fiscal year 2023, the practice plan received additional funds related to a Fee for Service Enhancement program with UPL and funding through the State's Low Income Pool (LIP) distribution. Going forward, the overall UPL and LIP payment methodology is anticipated to be similar to previous years and continue to follow the same methodology for the next few years. For UPL, uncertainty exists as evidenced by previous attempts to change the methodology and payment distributions have been delayed the past three years impacting cash flow of the Florida medical schools. For LIP, uncertainty previously existed for the term of the program beyond 2022, but Centers for Medicare & Medicaid Services (CMS) recently confirmed with the state's Agency for Health Care Administration (AHCA) that the LIP program is scheduled to continue until 2030.

UFJP and Shands Jacksonville have continued to expand its services in Northeast Florida to meet the needs of the growing population in the area. In March 2015, UFJP and Shands Jacksonville became the primary occupants of the Medical Office Building on the North campus providing a range of services including emergency medicine, radiology, outpatient surgery, lab services and physician clinical space. Adjacent to the Medical Office Building, the Hospital opened a bed tower with 92 beds in May 2017 and a second bed tower with 124 beds opened in July 2024. Occupancy and utilization of the North campus has continued to grow with high inpatient occupancy and increased outpatient visits and surgical procedures. In December 2019, UFJP completed the construction of a 43,000 square foot medical services building to primarily serve the residents of the Wildlight master planned community in Nassau County, Florida. The medical services building contains urgent care, imaging, laboratory, primary care, pediatrics, women's health, mental health, orthopedics, urology, and dentistry services. Financing for the Wildlight facility was provided through a bank-held tax-exempt bond at a variable rate. A fixed rate swap agreement was entered at the completion of construction at a rate of 2.27%, before fees. In 2023, the benchmark rate, LIBOR, was phased out and replaced by the Secured Overnight Financing Rate (SOFR) which is currently 5.05%, a savings of 2.8%. Shands Jacksonville opened an outpatient rehabilitation clinic and adjacent YMCA fitness center in the Wildlight community in October 2020. A free-standing outpatient imaging center was opened by UFJP in March 2020 in the Baymeadows area of Jacksonville. A new Brain Wellness Program opened in August 2021 with supplemental funding provided through the Gary Sinise Foundation / Avalon Network and will focus on services for military veterans.

In December 2022, UFJP finalized construction of a multi service clinic on the second floor of a partially owned facility at JTB/Kernan Boulevard (UF Health East) which also contains a first-floor ambulatory surgery center. The second-floor construction was funded with UFJP operating cash, as well as the purchase of MRI and surgery center equipment. Another clinic space was leased in the Deerwood Park area and the clinical operations at the Emerson Medical Plaza were relocated to the two new clinic spaces at UF Health East and Deerwood Park. University of Florida

UNIVERSITY OF FLORIDA JACKSONVILLE PHYSICIANS, INC.

Management's Discussion and Analysis - Continued

surgeons can operate at the new ambulatory surgery center and utilize the onsite MRI imaging services. In 2023, Shands Jacksonville opened three free-standing emergency department facilities in conjunction with a third-party management company. University of Florida physicians staff the free-standing emergency departments. In relation to administrative functions, UFJP had excess leased space in the Faculty Clinic building on the main campus as a result of implementing remote work arrangements. In 2022 the patient support services department was relocated to the Faculty Clinic building and in 2023 the access center department was relocated to the same building, with the corresponding third-party lease either terminated or absorbed by another department. The Faculty Clinic leased space is now fully utilized with administration, revenue cycle and the relocated departments.

The local healthcare market remains very competitive in Northeast Florida with five major health systems including UF Health. This is a large number of major health systems for a market of Jacksonville's size. UFJP and Shands Jacksonville are strategically situated to address the competition with the strength of its primary care satellite clinic locations, as well as the UF Health campus on the Northside, the Wildlight medical services and hospital ancillary services buildings in Nassau County, the new free-standing emergency departments, and the new southside facilities - UF Health East and Deerwood Park. Also, UFJP significantly increased the number and type of telemedicine visits during the pandemic and has continued to provide this service delivery model even with patients shifting back to in person clinic visits. In September 2023, UF Health announced the completion of Flagler Health+ joining UF Health to include Flagler Hospital in St. Augustine, Florida and a new health campus under development in northern St. Johns County. In December 2023, the UF Board of Trustees established a corporation to serve as the governing body for the UF Health hospitals and physician practices. Inaugural members have been appointed to serve as the board of the corporation and an executive committee has been appointed.

Reimbursement for healthcare services continues to change with different reimbursement models from governmental and commercial payers based on performance. The first year of measurement for MACRA, the Medicare Access and CHIP Reauthorization Act was in calendar year 2017 and its resulting changes in reimbursement under the Merit-based Incentive Program System (MIPS) was effective for calendar year 2019. Under the MIPS structure for Medicare, providers are rated based on service-value criteria and good performers are granted increases in rates and underperformers have rate decreases. UFJP has been consistently ranked as a good performer under the MIPS structure. The Physician Quality Reporting System (PQRS) and Meaningful Use programs for Medicare were merged along with the Value Based Modifier program into MACRA. These "Pay for Performance Programs", along with Shared Savings programs with commercial payors, have been significant for UFJP with over \$63 million received and over \$12.8 million in Meaningful use since inception. The Quality/Pay for Performance models going forward with commercial payers will be primarily a shared-savings model which UFJP already participates. In 2023, UF Health was approved for two Accountable Care Organizations (ACO), one each for the Jacksonville and Gainesville physician groups, to participate in the Medicare Shared Savings Program (MSSP) and further enhance value-based reimbursement. During fiscal year 2024, UF Health engaged KaufmanHall to evaluate opportunities through revenue cycle, pharmacy and supply chain enhancements at its hospitals and physician practices. The initial assessment for all

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Management's Discussion and Analysis - Continued

UF Health entities is complete and various workgroups and staff have been appointed to implement the targeted opportunities for each UF Health entity. The UFJP specific opportunities focus primarily on denials management and improving clinical documentation.

The UF Health enterprise remains dedicated to remaining current and utilizing features of constantly evolving health information systems. Epic software applications have been in place at UFJP since November 2012 beginning with scheduling, registration, billing, collections and then an electronic medical records system with the ability to auto charge capture. EPIC modules were implemented at the Shands Jacksonville and Shands Gainesville hospitals prior to 2012. Additional modules were then implemented including population health management, online patient portal and medical records, integrated eligibility and enrollment, automated patient refunds and integrated lab orders and results. Credit card integration to post copays and self-pay balances automatically to the patient's account and EPIC Single Business Office (SBO) combining the patient's balances for the physician and the hospital services to one statement were also implemented. EPIC workflows were developed in the denials module to decrease authorization denials and to include the CMS No-Surprise Act requirements and combined (hospital and physician) good-faith estimates. An application was implemented to provide patients with text reminders, appointment requests, no-contact arrival and referral automation. Recently UF Health implemented an automated transcription service to assist physicians with medical record documentation.

Other information system implementations for UFJP included a lease accounting application to accommodate the new GASB reporting requirements for leases and a new human resources and payroll Peoplesoft application.

CONTACTING THE COMPANY'S FINANCIAL MANAGEMENT

This financial report is designed to provide the Company's Board of Directors, its creditors, and the Board of Trustees of the University of Florida with a general overview of University of Florida Jacksonville Physicians, Inc. financial position. If you have questions about this report or need additional information, contact the Financial Reporting Department of the Company at (904) 244-9500.

Financial Statements

UNIVERSITY OF FLORIDA JACKSONVILLE PHYSICIANS, INC.

Statements of Net Position

| | <i>June 30,</i> | |
|---|-----------------------|-----------------------|
| | <i>2024</i> | <i>2023</i> |
| ASSETS | | |
| CURRENT ASSETS: | | |
| Cash and cash equivalents | \$ 24,463,923 | \$ 20,880,567 |
| Patient accounts receivable, net of estimated uncollectibles and contractual adjustments of \$55,224,785 in 2024 and \$51,868,573 in 2023 | 20,210,826 | 14,927,323 |
| Current portion of lease receivables | 107,572 | 132,477 |
| Other receivables | 55,772,314 | 50,359,069 |
| Prepaid expenses and other current assets | 2,201,875 | 2,125,481 |
| Due from Shands Jacksonville Medical Center, Inc. | 11,452,855 | 7,315,220 |
| Due from Faculty Clinic, Inc. | 12,587 | 78,472 |
| TOTAL CURRENT ASSETS | 114,221,952 | 95,818,609 |
| NON-CURRENT ASSETS: | | |
| Estimated fair value of interest rate swap | 1,640,991 | 1,352,109 |
| Lease receivables, less current portion | 546,462 | 505,170 |
| TOTAL NON-CURRENT ASSETS | 2,187,453 | 1,857,279 |
| CAPITAL ASSETS: | | |
| Land | 3,748,493 | 3,748,493 |
| Building | 31,482,135 | 31,507,281 |
| Equipment | 48,259,332 | 39,136,005 |
| Computer software | 16,320,923 | 15,873,445 |
| Leasehold improvements | 19,528,088 | 18,700,594 |
| Construction in progress | 509,974 | 6,155,290 |
| Right-of-use lease assets | 58,325,467 | 61,962,604 |
| Right-of-use subscription assets | 323,754 | 336,027 |
| TOTAL CAPITAL ASSETS | 178,498,166 | 177,419,739 |
| Accumulated depreciation and amortization | (88,983,954) | (79,432,519) |
| TOTAL CAPITAL ASSETS NET OF ACCUMULATED DEPRECIATION AND AMORTIZATION | 89,514,212 | 97,987,220 |
| TOTAL ASSETS | \$ 205,923,617 | \$ 195,663,108 |

UNIVERSITY OF FLORIDA JACKSONVILLE PHYSICIANS, INC.

Statements of Net Position - Continued

| | <i>June 30,</i> | |
|--|-----------------------|-----------------------|
| | <i>2024</i> | <i>2023</i> |
| LIABILITIES | | |
| CURRENT LIABILITIES: | | |
| Due to University of Florida | \$ 1,127,493 | \$ 2,571,025 |
| Due to Shands Jacksonville Medical Center, Inc. | 116,449 | 506,901 |
| Due to Shands at the University of Florida, Inc. | 163,193 | 604,145 |
| Accounts payable | 31,419,495 | 21,358,195 |
| Accrued compensation and benefits | 17,915,260 | 14,321,127 |
| Accrued interest | 99,607 | 114,679 |
| Unearned revenue UF Health ACO, Jacksonville, LLC | 598,146 | - |
| Current portion of long-term debt | 1,000,000 | 2,000,000 |
| Current portion of lease liabilities | 5,765,274 | 7,059,304 |
| Current portion of subscription liabilities | 106,528 | 103,487 |
| TOTAL CURRENT LIABILITIES | 58,311,445 | 48,638,863 |
| OTHER LIABILITIES: | | |
| Long-term debt, less current portion | 23,345,000 | 24,345,000 |
| Lease liabilities, less current portion | 35,576,780 | 40,195,574 |
| Subscription liabilities, less current portion | 49,452 | 168,399 |
| TOTAL LIABILITIES | 117,282,677 | 113,347,836 |
| DEFERRED INFLOW OF RESOURCES | | |
| Deferred lease revenue | 455,846 | 591,217 |
| TOTAL DEFERRED INFLOW OF RESOURCES | 455,846 | 591,217 |
| COMMITMENTS AND CONTINGENCIES - | | |
| Note L | | |
| NET POSITION: | | |
| Net investment in capital assets | 23,671,178 | 24,115,456 |
| Unrestricted | 64,513,916 | 57,608,599 |
| TOTAL NET POSITION | 88,185,094 | 81,724,055 |
| TOTAL LIABILITIES, DEFERRED INFLOWS OF RESOURCES AND NET POSITION | \$ 205,923,617 | \$ 195,663,108 |

UNIVERSITY OF FLORIDA JACKSONVILLE PHYSICIANS, INC.

Statements of Revenue, Expenses, and Changes in Net Position

| | <i>Year Ended June 30,</i> | |
|---|----------------------------|----------------|
| | <i>2024</i> | <i>2023</i> |
| OPERATING REVENUE: | | |
| Patient service revenue, net of contractual allowance | \$ 380,994,091 | \$ 338,886,612 |
| Provision for bad debts | (44,687,368) | (43,217,142) |
| Net patient service revenue | 336,306,723 | 295,669,470 |
| Other revenue | 11,461,801 | 10,288,269 |
| Charity care settlement | 8,297,717 | 8,291,321 |
| Contributions from Shands Jacksonville Medical Center, Inc. | 50,586,079 | 45,114,848 |
| Lease interest income | 16,387 | 23,344 |
| Management and other fees | 32,004 | 32,004 |
| TOTAL OPERATING REVENUE | 406,700,711 | 359,419,256 |
| OPERATING EXPENSES: | | |
| Salaries and benefits | 144,887,367 | 125,188,541 |
| Other operating expenses | 57,193,190 | 52,560,194 |
| Dean's Fund | 7,495,965 | 6,069,739 |
| Program support accounts | 924,232 | 1,078,177 |
| TOTAL OPERATING EXPENSES | 210,500,754 | 184,896,651 |
| OPERATING INCOME | 196,199,957 | 174,522,605 |
| NONOPERATING REVENUE (EXPENSES): | | |
| Interest expense | (922,304) | (909,419) |
| Lease and subscription interest expense | (1,282,097) | (1,442,615) |
| Investment gain | 652,909 | 897,978 |
| Loss on disposal of capital assets | - | (21,202) |
| Change in mark-to-market of interest rate swap | 288,882 | 1,254,825 |
| NET NONOPERATING EXPENSE | (1,262,610) | (220,433) |
| INCREASE IN NET POSITION BEFORE TRANSFERS | 194,937,347 | 174,302,172 |
| TRANSFERS: | | |
| Transfers to the University of Florida, College of Medicine | (188,476,308) | (175,690,894) |
| INCREASE (DECREASE) IN NET POSITION | 6,461,039 | (1,388,722) |
| NET POSITION, BEGINNING OF YEAR | 81,724,055 | 83,112,777 |
| NET POSITION, END OF YEAR | \$ 88,185,094 | \$ 81,724,055 |

UNIVERSITY OF FLORIDA JACKSONVILLE PHYSICIANS, INC.

Statements of Cash Flows

| | <i>Year Ended June 30,</i> | |
|--|----------------------------|----------------|
| | <i>2024</i> | <i>2023</i> |
| CASH FLOWS FROM OPERATING ACTIVITIES: | | |
| Receipts from and on behalf of patients | \$ 324,733,885 | \$ 289,462,480 |
| Receipts from other revenue | 12,337,891 | 9,418,861 |
| Receipts from charity care settlement | 8,297,717 | 8,291,321 |
| Receipts from affiliates | 44,239,393 | 45,973,383 |
| Other receipts | 646,537 | 55,348 |
| Payments to and on behalf of employees | (141,293,234) | (131,780,449) |
| Payments for operating expenses | (32,497,970) | (35,954,707) |
| Payments to Dean's Fund | (7,495,965) | (6,069,739) |
| Payments to program support accounts | (924,232) | (1,078,177) |
| NET CASH PROVIDED BY OPERATING ACTIVITIES | 208,044,022 | 178,318,321 |
| CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES: | | |
| Payments to the University of Florida, College of Medicine | (188,476,308) | (175,690,894) |
| NET CASH USED IN NONCAPITAL FINANCING ACTIVITIES | (188,476,308) | (175,690,894) |
| CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES: | | |
| Purchase of capital assets | (5,020,877) | (15,286,128) |
| Proceeds from sales of capital assets | - | - |
| Principal payments on lease and subscription liabilities | (7,260,231) | (7,663,071) |
| Principal payments on long-term debt | (2,000,000) | - |
| Interest paid - lease and subscription liabilities | (1,282,097) | (1,442,615) |
| Interest paid - debt | (922,304) | (909,419) |
| NET CASH USED IN CAPITAL AND RELATED FINANCING ACTIVITIES | (16,485,509) | (25,301,233) |

UNIVERSITY OF FLORIDA JACKSONVILLE PHYSICIANS, INC.

Statements of Cash Flows - Continued

| | <i>Year Ended June 30,</i> | |
|---|----------------------------|-----------------------|
| | <i>2024</i> | <i>2023</i> |
| CASH FLOWS FROM INVESTING ACTIVITIES: | | |
| Interest and other costs | 501,151 | 888,443 |
| NET CASH PROVIDED BY INVESTING ACTIVITIES | 501,151 | 888,443 |
| NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS | 3,583,356 | (21,785,363) |
| CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR | 20,880,567 | 42,665,930 |
| CASH AND CASH EQUIVALENTS, END OF YEAR | \$ 24,463,923 | \$ 20,880,567 |
| RECONCILIATION OF OPERATING INCOME TO NET CASH PROVIDED BY OPERATING ACTIVITIES: | | |
| Operating income | \$ 196,199,957 | \$ 174,522,605 |
| Adjustments to reconcile operating income to net cash provided by operating activities: | | |
| Depreciation and amortization | 14,792,130 | 13,842,631 |
| Provision for bad debts | 44,687,368 | 43,217,142 |
| Increase (decrease) in cash due to change in: | | |
| Patient accounts receivable, net | (49,970,871) | (43,068,793) |
| Other receivables | (5,413,245) | (7,158,743) |
| Prepaid expenses and other current assets | (76,394) | 48,310 |
| Due to/from Shands Jacksonville Medical Center, Inc., net | (4,969,039) | (759,960) |
| Due to/from Faculty Clinic, Inc., net | 65,885 | (14,818) |
| Due to University of Florida | (1,443,532) | 1,633,313 |
| Accounts payable and accrued interest | 9,979,484 | 2,714,546 |
| Accrued compensation and benefits | 3,594,133 | (6,591,908) |
| Unearned revenue UF Health ACO, Jacksonville, LLC | 598,146 | - |
| Third-party advanced payments | - | (66,004) |
| NET CASH PROVIDED BY OPERATING ACTIVITIES | \$ 208,044,022 | \$ 178,318,321 |
| SUPPLEMENTAL DISCLOSURES OF NONCASH CAPITAL AND RELATED FINANCING | | |
| Capital asset additions in accounts payable | \$ 193,831 | \$ 127,087 |

UNIVERSITY OF FLORIDA JACKSONVILLE PHYSICIANS, INC.

Notes to Financial Statements

Years Ended June 30, 2024 and 2023

NOTE A--REPORTING ENTITY

University of Florida Jacksonville Physicians, Inc. (the Company), a component unit of the University of Florida (the University), is an approved faculty practice plan and health services support organization of the University of Florida Board of Trustees organized to support the clinical activities and the educational, research and service programs of the University of Florida College of Medicine (COM). The Company includes physicians who are employees of the University and who engage in the practice, research, and teaching of medicine pursuant to their assigned duties. The Company also includes support staff that are direct employees of the Company. The Company is administered by the Dean, College of Medicine-Jacksonville.

As an approved faculty practice plan under Florida Board of Governors' Regulation 9.017, all COM faculty practice fees are maintained in accounts by the Company. Accordingly, all cash, patient receivables, reserve for uncollectible accounts, net patient service revenue, receipts from provision of administrative services and transfers to COM are recognized and recorded by the Company. The Company transfers funds to the COM for use in funding salary supplements and other related costs for the benefit of the faculty of the COM. These amounts are reflected as transfers on the statements of revenue, expenses, and changes in net position. The COM may, from time-to-time, be contractually obligated to provide for physician bonus compensation. The Company may be requested to transfer funds to satisfy the COM's bonus obligations. The Company accounts for such transfers as these transfers are required. As of June 30, 2024, the Company supports the University's operation of clinics in Duval County, Florida, and surrounding counties, and South Georgia in furtherance of its purposes as an approved health services support organization to the University under Florida Board of Governors' Regulation 9.011.

Blended Component Unit: UF Health ACO Jacksonville, LLC (the ACO) is included as a blended component unit. The Company became the sole member of the ACO during 2024. The ACO was formed to function and operate as an accountable care organization as envisioned by the Patient Protection and Affordable Care Act including, without limitation, via participation in the Centers for Medicare and Medicaid Services Shared Savings Program. The governing body of the ACO consists of key Board members and senior management of the Company.

NOTE B--SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation: The Company is accounted for as an internal service fund. Internal service funds are used to account for the financing of goods and services by one college or agency to independent agencies and other governments.

The Company's accounting policies conform with accounting principles generally accepted in the United States of America applicable to public colleges and universities, as prescribed by the Governmental Accounting Standards Board (GASB). The Company reports as an entity engaged

UNIVERSITY OF FLORIDA JACKSONVILLE PHYSICIANS, INC.

Notes to Financial Statements - Continued

Years Ended June 30, 2024 and 2023

in only business-type activities. This election requires the adoption of the accrual basis of accounting.

Basis of Accounting: The Company's financial statements are presented using the economic resources measurement focus and the accrual basis of accounting. Revenue, expenses, gains, losses, assets, deferred outflows of resources, liabilities, and deferred inflows of resources resulting from exchange and exchange-like transactions are recognized when the exchange takes place. Revenue, expenses, gains, losses, assets, deferred outflows of resources, liabilities, and deferred inflows of resources resulting from non-exchange activities are generally recognized when all applicable eligibility requirements, including time requirements, are met. The Company follows GASB standards of accounting and financial reporting.

Cash and Cash Equivalents: The Company considers all highly liquid investments, including cash and interest-bearing deposits with an original maturity of 90 days or less when purchased, as cash equivalents for purposes of reporting cash flows.

Net Patient Service Revenue and Receivables: Patient service revenue is recognized as revenue in the period when the services are performed and is reported on the accrual basis of accounting at the estimated net realizable amounts from patients, third-party payers and others. A significant portion of the services provided by the Company are to patients whose bills are reimbursed by third-party payers such as Medicare, Medicaid, and private insurance carriers. Net patient service revenue includes amounts estimated by management to be reimbursable by third-party payer programs under payment formulas in effect. Net patient revenue also includes an estimated provision for uncollectible accounts based upon management's evaluation of the collectability of patient receivables considering the age of the receivables and other criteria, such as payer classifications.

Patient accounts receivable are reported net of both an estimated allowance for uncollectible accounts and an estimated allowance for contractual adjustments. Individual accounts are charged-off against the allowance for uncollectible accounts when management determines that it is unlikely that the account will be collected. The estimated contractual allowance represents the difference between established billing rates and estimated reimbursement from Medicare, Medicaid, and other third-party payment programs. The Company's policy does not require collateral or other security for patient accounts receivable and the Company routinely accepts assignment of, or is otherwise entitled to receive, patient benefits payable under health insurance programs, plans, or policies.

Capital Assets: The Company's capital assets are reported at historical cost with the exception of right-of-use assets which are recorded equal to the associated liability plus any initial direct costs, prepayments, or incentives. Depreciation and amortization are computed using the straight-line method over the estimated useful lives of the related capital assets or the lesser of the term or estimated useful life for right-of-use assets. The estimated useful lives of the capital assets range from three to forty years. Upon retirement or disposal, the cost of the asset and related accumulated

UNIVERSITY OF FLORIDA JACKSONVILLE PHYSICIANS, INC.

Notes to Financial Statements - Continued

Years Ended June 30, 2024 and 2023

depreciation or amortization is removed from the books and a gain or loss is recognized in the statements of revenue, expenses, and changes in net position. Maintenance and repair costs are expensed as incurred. The Company periodically reviews capital assets for indicators of potential impairment. If this review indicates that the carrying amount of these assets may not be recoverable, the Company estimates the future cash flows expected to result from the operations of the asset and its eventual disposition. If the sum of these future cash flows (undiscounted and without interest charges) is less than the carrying amount of the asset, a write-down to estimated fair value is recorded.

Lease Liabilities and Right-of-Use Lease Assets: The present value of lease payments is recorded as a lease liability at the commencement of a contract that has a term in excess of one year. The present value is determined by discounting the required payments using the stated or implicit interest rate in the lease or, if not stated or implied, the Company's incremental borrowing rate. Payments include options to extend, or terminate, if the Company determines that it is reasonably certain that such options will be exercised. A right-of-use asset is also recorded equal to the lease liability plus any initial direct costs, prepayments, or incentives.

Subscription Liabilities and Right-of-Use Subscription Assets: The present value of agreement payments is recorded as a subscription liability at the commencement of a contract that has a term in excess of one year. The present value is determined by discounting the required payments using the stated or implicit interest rate in the agreement or, if not stated or implied, the Company's incremental borrowing rate. Payments include options to extend, or terminate, if the Company determines that it is reasonably certain that such options will be exercised. A right-of-use asset is also recorded equal to the subscription liability plus any implementation costs, prepayments, or incentives.

Lease Receivable: The Company's lease receivables are measured at the present value of lease payments expected to be received during the lease term. Under the lease agreements, the Company will receive variable lease payments based on the year as stated in the terms of the contract. The payments are recorded as inflow of resources in the period the payments are received.

A deferred inflow of resources is recorded for the leases. The deferred inflow of resources is recorded at the initiation of the leases in an amount equal to the initial recording of the lease receivables. The deferred inflow of resources is amortized on a straight-line basis over the term of the leases.

Accrued Compensated Absences: The COM employees earn paid time off (PTO) days based on established policies. The University assumes the liabilities for accrued compensated absences through the establishment of a Fringe Benefit Pool. The Company transfers funds as required to support the University's Fringe Benefit Pool. The Company's employees earn PTO based on established policy. Liabilities for accrued PTO were \$6,791,399 and \$6,081,528 at June 30, 2024 and 2023, respectively.

UNIVERSITY OF FLORIDA JACKSONVILLE PHYSICIANS, INC.

Notes to Financial Statements - Continued

Years Ended June 30, 2024 and 2023

Net Position: Net position of the Company is classified in components. *Net investment in capital assets* consists of capital assets net of accumulated depreciation and amortization reduced by the remaining balances of any outstanding borrowings used to finance the purchase or construction of those assets. *Unrestricted* is the remaining net position that does not meet the definition of *net investment in capital assets*. The Company had no restricted net position at June 30, 2024 and 2023.

Operating Revenue and Expenses: The Company's statements of revenue, expenses, and changes in net position distinguishes between operating and nonoperating revenue and expenses. Operating revenue results from exchange transactions associated with providing healthcare services, the Company's principal activity. Other revenue and contributions received for purposes other than capital asset acquisition are also reported as operating revenue. Nonoperating revenue consists primarily of investment income, positive changes in the fair value of an interest rate swap agreement and nonoperating gains. Operating expenses are all expenses incurred to support the University physicians in their provision of healthcare services, other than financing costs and nonoperating losses. Nonoperating expenses consist of interest expense, investment loss, loss on disposals of property and equipment and negative changes in the fair value of an interest rate swap agreement.

Income Taxes: The Company is exempt from federal income taxes under Internal Revenue Code Section 501(c)(3) and is exempt from state income taxes. Accordingly, no provision for income taxes has been included in the accompanying financial statements. At June 30, 2024 and 2023, management does not believe the Company holds any uncertain tax positions. Tax returns for the years ended June 30, 2021 through 2024 are subject to examination by taxing authorities.

Use of Estimates: The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Estimates associated with contractual allowances, allowances for uncollectible accounts and with amounts to be received under the Medicaid physician upper payment limit program are particularly susceptible to material change in the near term. Future results could differ from those estimates.

NOTE C--NET PATIENT SERVICE REVENUE AND PATIENT ACCOUNTS RECEIVABLE

Net patient service revenue is derived principally from professional fees charged to patients treated by the faculty of the COM and indirect patient service revenue is based on negotiated contracts with sponsoring organizations to receive professional services for their members. A reconciliation of the amounts of services provided to patients at established rates to net patient service revenue as presented in the statements of revenue, expenses, and changes in net position is as follows:

UNIVERSITY OF FLORIDA JACKSONVILLE PHYSICIANS, INC.

Notes to Financial Statements - Continued

Years Ended June 30, 2024 and 2023

| | <i>Year Ended June 30,</i> | |
|---|----------------------------|----------------|
| | <i>2024</i> | <i>2023</i> |
| Gross direct patient service charges | \$ 790,143,950 | \$ 710,486,253 |
| Indirect patient service revenue | 24,351,278 | 23,467,285 |
| | 814,495,228 | 733,953,538 |
| Less: Estimated contractual adjustments | (433,501,137) | (395,066,926) |
| Estimated uncollectible accounts | (44,687,368) | (43,217,142) |
| | (478,188,505) | (438,284,068) |
| Net patient service revenue | \$ 336,306,723 | \$ 295,669,470 |

Patient service revenue net of contractual allowances by major payer source, is as follows:

| | <i>Year Ended June 30,</i> | |
|---|----------------------------|----------------|
| | <i>2024</i> | <i>2023</i> |
| Third party payers | \$ 333,250,666 | \$ 292,379,123 |
| Patients responsibility, including self insured | 47,743,425 | 46,507,489 |
| | \$ 380,994,091 | \$ 338,886,612 |

Accounts receivable are reduced by an allowance for uncollectible accounts. In evaluating the collectability of accounts receivable, the Company analyzes its history for each of its major payer classes to estimate the appropriate allowance and provision for bad debts. Management regularly reviews data about each major payer class in evaluating the sufficiency of the allowance for uncollectible accounts.

A summary of the payment arrangements with major third-party payers follows:

Medicare: All COM faculty physicians are participating in the Medicare program. Medicare pays 80% of the allowed charge with the patient being responsible for a 20% co-payment and an annual deductible. A contractual adjustment is recorded for the difference between the physician's charge and the Medicare allowable charge.

Medicaid: Services furnished by the COM faculty physicians to Medicaid patients are reimbursed under a state fee schedule.

Medicaid Physician Upper Payment Limit (UPL) Program: Physicians employed by or under contract with a Florida medical school are eligible to receive supplemental reimbursement under the Medicaid UPL Program. Net patient service revenue for the years ended June 30, 2024 and

UNIVERSITY OF FLORIDA JACKSONVILLE PHYSICIANS, INC.

Notes to Financial Statements - Continued

Years Ended June 30, 2024 and 2023

2023 includes \$41,274,586 and \$43,625,183, respectively, related to the Medicaid UPL Program. Other receivables at June 30, 2024 and 2023, includes \$43,568,782 and \$42,413,397, respectively, in expected future payments under the Medicaid UPL Program. The future of the Medicaid UPL Program is uncertain. If this program were discontinued or modified, the impact on the Company could be significant.

Low Income Pool (LIP): UFJP receives funding under the LIP program, which is a federal matching program that provides federal funds to Florida health care providers to cover costs for the state's most vulnerable patients. Medical school physician practices are eligible under this program. Net patient service revenue for the years ended June 30, 2024 and 2023, includes \$14,719,633 and \$16,822,071, respectively, related to this program.

Funding for the UPL and LIP programs come from intergovernmental transfers (IGT) and federal matching funds. IGTs are transfers of funds to the Agency for Health Care Administration from governmental entities. IGT funds are then used to draw down federal matching funds and payments are made to eligible providers. Providers are encouraged to contribute funds to ensure maximum payments from the LIP program.

Amounts earned under contractual arrangements with the Medicare and Medicaid programs are subject to review and final determination by fiscal intermediaries and other appropriate governmental authorities or their agents. In the opinion of management, adequate provision has been made for any adjustments which may result from such reviews. Activity with respect to these reviews has increased and is expected to continue to increase in the future. No additional reserves have been established with regard to possible increased reviews in the future as management is not able to estimate such amounts. In addition, participation in these programs subjects the Company to significant rules and regulations; failure to adhere to such could result in fines, penalties, or expulsion from the programs.

The Company's net patient accounts receivable consists primarily of amounts funded through third-party payers and private payments. Net patient accounts receivable are summarized as follows:

| | <u>2024</u> | <u>2023</u> |
|---|----------------------|----------------------|
| Patient accounts receivable based on established charges | \$ 75,435,611 | \$ 66,795,896 |
| Estimated reserve for contractual allowances and uncollectible accounts | (55,224,785) | (51,868,573) |
| Patient accounts receivable, net | <u>\$ 20,210,826</u> | <u>\$ 14,927,323</u> |

UNIVERSITY OF FLORIDA JACKSONVILLE PHYSICIANS, INC.

Notes to Financial Statements - Continued

Years Ended June 30, 2024 and 2023

Net patient accounts receivable consist of the following:

| | <u>2024</u> | <u>2023</u> |
|---|----------------------|----------------------|
| Insurance carriers under commercial plans | \$ 5,905,061 | \$ 4,346,557 |
| Managed care plans | 5,306,483 | 3,273,937 |
| Medicare | 3,187,740 | 2,576,443 |
| Medicaid | 1,716,522 | 1,618,484 |
| Patients, including self insured | 3,220,003 | 2,294,356 |
| Other | 875,017 | 817,546 |
| | <u>\$ 20,210,826</u> | <u>\$ 14,927,323</u> |

The activity relating to the estimated allowance for contractual adjustments and uncollectible accounts for the years ended June 30, 2024 and 2023 is summarized as follows:

| | <u>2024</u> | <u>2023</u> |
|-------------------------|----------------------|----------------------|
| Beginning balance | \$ 51,868,573 | \$ 47,310,541 |
| Provision for bad debts | 44,687,368 | 43,217,142 |
| Charge-offs | (41,331,156) | (38,659,110) |
| Ending balance | <u>\$ 55,224,785</u> | <u>\$ 51,868,573</u> |

The Company's estimated allowance for contractual adjustments and uncollectible accounts increased from the prior year due to increased provision during the year ended June 30, 2024.

NOTE D--BOARD DESIGNATED FUNDS

Program Support Accounts and Dean's Fund: The Program Support Accounts and Dean's Fund as reflected in the statements of revenue, expenses, and changes in net position were designated through the Company bylaws to account for expenditures of grant revenue and other internally allocated funds. Program Support Accounts are internally designated for the furtherance of departmental programs and the attendance of professional meetings. Research grants are maintained at the University of Florida, Gainesville Campus. Grant funds and distributions to the COM-Jacksonville from these grants maintained in Gainesville are used to defray salaries and benefits and expenses associated with grant activity. Amounts designated for the Dean's Fund are used as determined by the Dean, College of Medicine-Jacksonville to develop new programs and to strengthen existing medical, scientific and educational programs and for any other administrative or operational costs in furtherance of the purposes of the COM. The Dean's Fund receives certain amounts annually from operations as determined through the Company's budget process.

UNIVERSITY OF FLORIDA JACKSONVILLE PHYSICIANS, INC.

Notes to Financial Statements - Continued

Years Ended June 30, 2024 and 2023

NOTE E--RELATED PARTY TRANSACTIONS

The following is a summary of related party transactions:

Faculty Clinic, Inc.: The University and Shands Jacksonville Medical Center, Inc. (Shands Jacksonville) originally established Faculty Clinic, Inc. (Faculty Clinic), a tax-exempt corporation, to promote and further medical education and research for the COM and lease defined practice areas to Shands Jacksonville and the Company. Faculty Clinic is governed by a Board of Directors in which the University has equal representation with Shands Jacksonville. Effective January 1, 1995, Faculty Clinic was restructured to operate primarily as a facilities management company that leases defined practice areas and equipment to Shands Jacksonville and the Company.

The Company also leases office space from Faculty Clinic for its administrative staff. The Company will vacate the office space upon request from the Faculty Clinic. Lease payments for the years ended June 30, 2024 and 2023 were \$648,315. These amounts are allocated between lease liability reductions and interest expense in the financial statements. The Company leases staff to the Faculty Clinic and is reimbursed the full cost of those staff.

The Company charges Faculty Clinic a management fee for accounting and administrative services rendered. The Company charged Faculty Clinic a management fee of \$32,004 for the years ended June 30, 2024 and 2023. This amount is included in management and other fees in the accompanying statements of revenue, expenses, and changes in net position.

The Company had a receivable from Faculty Clinic of \$12,587 and \$78,472 at June 30, 2024 and 2023, respectively.

Shands Jacksonville: The University and the Company have entered into numerous annual agreements with Shands Jacksonville. At June 30, 2024 and 2023, the Company had a receivable from Shands Jacksonville of \$11,452,855 and \$7,315,220, respectively, and a payable to Shands Jacksonville of \$116,449 and \$506,901, respectively. The Company funds non-physician salaries for employees of Shands Jacksonville who provide support for COM faculty physicians. The amount paid to Shands Jacksonville for such non-physician salaries was \$9,792,403 and \$8,488,278 in 2024 and 2023, respectively. Shands Jacksonville funds various support services for the University including the medical directorships, trauma program, administrative support and new program development in urology, orthopedics, and other areas. Total contributions from Shands Jacksonville for the years ended June 30, 2024 and 2023 were \$50,559,071 and \$44,887,663, respectively. Such amounts are included in Contributions from Shands Jacksonville Medical Center, Inc. in the accompanying statements of revenue, expenses, and changes in net position.

Because there is a teaching program for the COM on the Jacksonville campus, the Company receives various levels of funding from Shands Jacksonville for four Shands Jacksonville primary care clinics, which are operated by the Company. The Company is required to contribute funds to

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Notes to Financial Statements - Continued

Years Ended June 30, 2024 and 2023

Shands Jacksonville when these clinics generate profits. For the years ended June 30, 2024 and 2023, the Company received \$27,008 and \$227,185, respectively, from Shands Jacksonville related to the operation of clinics. Such amounts are included in Contributions from Shands Jacksonville Medical Center, Inc. in the accompanying statements of revenue, expenses, and changes in net position.

The Company pays for space leased by the University from Shands Jacksonville under various leases (see Note H). Lease payments under these leases were \$1,922,325 and \$1,814,418 in 2024 and 2023, respectively.

Shands at the University of Florida, Inc. (Shands at UF): The Company and Shands at UF have a revenue cycle and electronic medical records system. Shands at UF incurs costs associated with the maintenance of this system that the Company and Shands at UF have determined should be allocated to the Company. As of June 30, 2024 and 2023, the Company owed Shands at UF \$163,193 and \$604,145, respectively, related to these costs.

University of Florida Employed Physicians: The Company leases space from several physicians and companies owned by physicians who are employed by the University. Lease payments made to these physicians in 2024 and 2023 were \$93,656 and \$92,213, respectively, and are included in other operating expenses in the accompanying statements of revenue, expenses, and changes in net position.

Professional Liability: The University of Florida Board of Trustees, acting as the COM, obtains professional liability protection from the University of Florida J. Hillis Miller Health Science Center Self-Insurance Program (Self-Insurance Program). The Self-Insurance Program was established by the Florida Board of Governors pursuant to Section 1004.24, Florida Statutes.

The Self-Insurance Program protects the COM from losses, which are subject to Section 768.28, Florida Statutes, including legislative claim bills that in combination with the waiver of immunity limits described in Section 768.28, Florida Statutes, do not exceed \$1,000,000 per claim.

Pursuant to Florida Board of Governors' Regulation 10.001(2), the University of Florida Self-Insurance Program Council has created the University of Florida Healthcare Education Insurance Company (HEIC), a captive insurance company that is wholly owned by the State Board of Governors and domiciled in the State of Vermont. HEIC is managed by a Board of Directors created by the State Board of Governors. HEIC provides coverage for claims that are in excess of the protection afforded by the Self-Insurance Program at limits of \$4,000,000 per claim coverage. HEIC provides additional limits of liability coverage of \$100,000,000 per claim and in the aggregate, which is in excess of the coverage described above.

In the event the personal immunity of COM faculty physicians or other professional employees are not subject to the personal immunity described in Section 768.28, Florida Statutes (e.g., on

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Notes to Financial Statements - Continued

Years Ended June 30, 2024 and 2023

assignment outside the State of Florida), the Self-Insurance Program provides the faculty physicians and other professional employees with personal liability protection, including professional liability, in the amount of \$2,000,000 per claim and with excess coverage of \$103,000,000 per claim.

Self-Insurance Program contribution costs charged against operations for the years ended June 30, 2024 and 2023 were \$993,912 and \$1,117,328, respectively. Premiums paid to HEIC for the years ended June 30, 2024 and 2023 were \$515,332 and \$509,598, respectively. \$341,061 was due to the Self-Insurance Program at June 30, 2023. No amounts were due to the HEIC at June 30, 2023, and no amounts were due to the Self-Insurance Program or the HEIC at June 30, 2024.

Charity Care Settlement: The City of Jacksonville (the City) and Shands Jacksonville have entered into a contract (the City Contract) in which Shands Jacksonville agrees to provide medical services for the members of the City's indigent population. The City Contract is administered by Shands Jacksonville, which reimburses the Company based on a contracted rate.

NOTE F--CAPITAL ASSETS

Capital asset activity, excluding right-of-use assets, is as follows:

| | <i>Balance at July 1, 2023</i> | <i>Additions</i> | <i>Retirements</i> | <i>Transfers</i> | <i>Balance at June 30, 2024</i> |
|--------------------------------|--|------------------|--------------------|------------------|---|
| Property and equipment: | | | | | |
| Land | \$ 3,748,493 | \$ - | \$ - | \$ - | \$ 3,748,493 |
| Building | 31,507,281 | - | - | (25,146) | 31,482,135 |
| Equipment | 39,136,005 | 3,335,150 | (120,016) | 5,908,193 | 48,259,332 |
| Computer software | 15,873,445 | 68,689 | (1,173) | 379,962 | 16,320,923 |
| Leasehold improvements | 18,700,594 | 417,047 | (238,595) | 649,042 | 19,528,088 |
| Construction in progress | 6,155,290 | 1,291,881 | - | (6,937,197) | 509,974 |
| Total property and equipment | 115,121,108 | 5,112,767 | (359,784) | (25,146) | 119,848,945 |
| Accumulated depreciation: | | | | | |
| Building | 4,636,315 | 1,037,808 | - | - | 5,674,123 |
| Equipment | 30,203,035 | 4,996,317 | (120,016) | - | 35,079,336 |
| Computer software | 15,593,938 | 157,829 | (1,173) | - | 15,750,594 |
| Leasehold improvements | 12,409,338 | 853,793 | (238,595) | - | 13,024,536 |
| Total accumulated depreciation | 62,842,626 | 7,045,747 | (359,784) | - | 69,528,589 |
| Property and equipment, net | \$ 52,278,482 | \$ (1,932,980) | \$ - | \$ (25,146) | \$ 50,320,356 |

UNIVERSITY OF FLORIDA JACKSONVILLE PHYSICIANS, INC.

Notes to Financial Statements - Continued

Years Ended June 30, 2024 and 2023

| | <i>Balance at</i> | | | | | <i>Balance at</i> | |
|--------------------------------|-------------------|------------------|--------------------|------------------|-----------------|-------------------|-------------|
| | <i>July 1,</i> | <i>Additions</i> | <i>Retirements</i> | <i>Transfers</i> | <i>June 30,</i> | | <i>2023</i> |
| | <i>2022</i> | | | | <i>2023</i> | | |
| Property and equipment: | | | | | | | |
| Land | \$ 3,748,493 | \$ - | \$ - | \$ - | \$ 3,748,493 | | |
| Building | 23,408,791 | 195,216 | - | 7,903,274 | 31,507,281 | | |
| Equipment | 36,094,937 | 2,688,417 | (415,485) | 768,136 | 39,136,005 | | |
| Computer software | 15,863,033 | 26,380 | (15,968) | - | 15,873,445 | | |
| Leasehold improvements | 18,655,419 | 716,137 | (2,119,420) | 1,448,458 | 18,700,594 | | |
| Construction in progress | 4,688,629 | 11,586,529 | - | (10,119,868) | 6,155,290 | | |
| Total property and equipment | 102,459,302 | 15,212,679 | (2,550,873) | - | 115,121,108 | | |
| Accumulated depreciation: | | | | | | | |
| Building | 3,708,586 | 927,729 | - | - | 4,636,315 | | |
| Equipment | 27,014,360 | 3,601,693 | (413,018) | - | 30,203,035 | | |
| Computer software | 15,434,601 | 175,305 | (15,968) | - | 15,593,938 | | |
| Leasehold improvements | 13,721,707 | 786,885 | (2,099,254) | - | 12,409,338 | | |
| Total accumulated depreciation | 59,879,254 | 5,491,612 | (2,528,240) | - | 62,842,626 | | |
| Property and equipment, net | \$ 42,580,048 | \$ 9,721,067 | \$ (22,633) | \$ - | \$ 52,278,482 | | |

Estimated costs to complete construction in progress at June 30, 2024 was approximately \$248,000 and relates to implementation of new medical technology and facility renovations.

Right-of-use lease assets activity is as follows:

| | <i>Balance at</i> | | <i>Modifications &</i> | | | <i>Balance at</i> | |
|--------------------------------------|---------------------|------------------|----------------------------|-----------------------|------------------|----------------------|--|
| | <i>July 1, 2023</i> | <i>Additions</i> | <i>Retirements</i> | <i>Remeasurements</i> | <i>Transfers</i> | <i>June 30, 2024</i> | |
| Right-of-use lease assets: | | | | | | | |
| Equipment | \$ 521,991 | \$ 489,926 | \$ (96,808) | \$ - | \$ - | \$ 915,109 | |
| Building | 61,440,613 | 41,863 | (4,784,103) | 711,985 | - | 57,410,358 | |
| Total right-of-use lease assets | 61,962,604 | 531,789 | (4,880,911) | 711,985 | - | 58,325,467 | |
| Accumulated amortization: | | | | | | | |
| Equipment | 285,676 | 193,093 | (96,808) | - | - | 381,961 | |
| Building | 16,238,413 | 7,448,089 | (4,784,103) | - | - | 18,902,399 | |
| Total accumulated amortization | 16,524,089 | 7,641,182 | (4,880,911) | - | - | 19,284,360 | |
| Total right-of-use lease assets, net | \$ 45,438,515 | \$ (7,109,393) | \$ - | \$ 711,985 | \$ - | \$ 39,041,107 | |

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Notes to Financial Statements - Continued

Years Ended June 30, 2024 and 2023

| | <i>Balance at</i> <i>July 1, 2022</i> | <i>Additions</i> | <i>Retirements</i> | <i>Modifications &</i> <i>Remeasurements</i> | <i>Transfers</i> | <i>Balance at</i> <i>June 30, 2023</i> |
|--------------------------------------|--|------------------|--------------------|---|------------------|---|
| Right-of-use lease assets: | | | | | | |
| Equipment | \$ 521,991 | \$ - | \$ - | \$ - | \$ - | \$ 521,991 |
| Building | 58,548,010 | 3,600,173 | (707,570) | - | - | 61,440,613 |
| Total right-of-use lease assets | 59,070,001 | 3,600,173 | (707,570) | - | - | 61,962,604 |
| Accumulated amortization: | | | | | | |
| Equipment | 154,444 | 131,232 | - | - | - | 285,676 |
| Building | 8,263,523 | 8,153,983 | (179,093) | - | - | 16,238,413 |
| Total accumulated amortization | 8,417,967 | 8,285,215 | (179,093) | - | - | 16,524,089 |
| Total right-of-use lease assets, net | \$ 50,652,034 | \$ (4,685,042) | \$ (528,477) | \$ - | \$ - | \$ 45,438,515 |

The right-of-use assets are initially measured at an amount equal to the initial measurement of the related lease liability plus any lease payments made prior to the lease term, less lease incentives, plus ancillary charges necessary to place the asset into service. The right-of-use assets are amortized on a straight-line basis over the life of the related lease. Further discussion regarding the related lease liabilities can be found in Note H.

A summary of right-of-use subscription assets and schedule of activity is as follows:

| | <i>Balance at</i> <i>July 1, 2023</i> | <i>Additions</i> | <i>Retirements</i> | <i>Transfers</i> | <i>Balance at</i> <i>June 30, 2024</i> |
|---|--|------------------|--------------------|------------------|---|
| Right-of-use subscription assets: | | | | | |
| Subscription assets | \$ 336,027 | \$ - | \$ (12,273) | \$ - | \$ 323,754 |
| Total right-of-use subscription assets | 336,027 | - | (12,273) | - | 323,754 |
| Accumulated amortization: | | | | | |
| Subscription assets | 65,804 | 105,201 | - | - | 171,005 |
| Total accumulated amortization | 65,804 | 105,201 | - | - | 171,005 |
| Total right-of-use subscription assets, net | \$ 270,223 | \$ (105,201) | \$ (12,273) | \$ - | \$ 152,749 |

| | <i>Balance at</i> <i>July 1, 2022</i> | <i>Additions</i> | <i>Retirements</i> | <i>Transfers</i> | <i>Balance at</i> <i>June 30, 2023</i> |
|---|--|------------------|--------------------|------------------|---|
| Right-of-use subscription assets: | | | | | |
| Subscription assets | \$ - | \$ 336,027 | \$ - | \$ - | \$ 336,027 |
| Total right-of-use subscription assets | - | 336,027 | - | - | 336,027 |
| Accumulated amortization: | | | | | |
| Subscription assets | - | 65,804 | - | - | 65,804 |
| Total accumulated amortization | - | 65,804 | - | - | 65,804 |
| Total right-of-use subscription assets, net | \$ - | \$ 270,223 | \$ - | \$ - | \$ 270,223 |

The Company has recorded right-of-use subscription assets as a result of implementing GASB Statement No. 96. The right-of-use subscription assets are initially measured at an amount equal to the initial measurement of the related subscription liability plus any payments made prior to

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Notes to Financial Statements - Continued

Years Ended June 30, 2024 and 2023

the agreement term, less any incentives, plus any implementation costs that can be capitalized. The right-of-use subscription assets are amortized on a straight-line basis over the life of the related agreement. Further discussion regarding the related subscription liabilities can be found in Note H.

NOTE G--LONG-TERM DEBT

Activity in long-term debt for the years ended June 30, 2024 and 2023, are as follows:

| | <i>Balance at</i> | | | <i>Balance at</i> | | <i>Amounts</i> |
|-------------------------------|-------------------|------------------|--------------------|-------------------|-------------------|----------------|
| | <i>July 1,</i> | <i>Issuances</i> | <i>Retirements</i> | <i>June 30,</i> | <i>Due Within</i> | |
| | <i>2023</i> | | | <i>2024</i> | <i>One Year</i> | |
| Notes from direct borrowings: | | | | | | |
| Healthcare Facilities Revenue | | | | | | |
| Note, Series 2019B | \$ 26,345,000 | \$ - | \$ (2,000,000) | \$ 24,345,000 | \$ 1,000,000 | |
| Total Long-Term Debt | \$ 26,345,000 | \$ - | \$ (2,000,000) | \$ 24,345,000 | \$ 1,000,000 | |
| | | | | | | |
| | <i>Balance at</i> | <i>Issuances</i> | <i>Retirements</i> | <i>Balance at</i> | <i>Amounts</i> | |
| | <i>July 1,</i> | | | <i>June 30,</i> | <i>Due Within</i> | |
| | <i>2022</i> | | | <i>2023</i> | <i>One Year</i> | |
| Notes from direct borrowings: | | | | | | |
| Healthcare Facilities Revenue | | | | | | |
| Note, Series 2019B | \$ 26,345,000 | \$ - | \$ - | \$ 26,345,000 | \$ 2,000,000 | |
| Total Long-Term Debt | \$ 26,345,000 | \$ - | \$ - | \$ 26,345,000 | \$ 2,000,000 | |

In 2019, the Issuer issued its Healthcare Facilities Revenue Note, Series 2019B, in a principal amount not to exceed \$26,345,000 (the Series 2019B Note) which was purchased by a financial institution (the Noteholder) as advances were made under the Series 2019B Note and loaned to the Company to finance approved project costs and pay the issuance costs of the Series 2019B Note. The Company is responsible for making payments directly to the Noteholder on the Series 2019B Note. The Series 2019B Note requires a monthly interest payment based on a variable rate of 81% of the Adjusted one-month LIBOR Rate. During May 2023, this agreement was amended and restated to replace the variable rate referenced from LIBOR-BBA to SOFR-CME plus 11 basis points. All other terms and conditions remain substantially unchanged. The variable rate was 5.05% and 4.83% for the Series 2019B Note at June 30, 2024 and 2023, respectively. The Series 2019B Note matures April 1, 2044, with annual principal payments beginning June 1, 2023. The Series 2019B Note contains a mandatory tender where the Company agrees to purchase the Series 2019B Note on the Noteholder put date of April 17, 2034, or April 17, 2039, for an amount equal to 100% of the outstanding principal unless notified 120 days in advance by the Noteholder.

The Company has a revolving line of credit with a bank in the amount of \$10,000,000. The line of credit was renewed during 2023 and now has an expiration date of February 1, 2025. There were

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Notes to Financial Statements - Continued

Years Ended June 30, 2024 and 2023

no amounts outstanding on this line of credit as of June 30, 2024 and 2023.

There are restrictive covenants contained in the agreement related to the Series 2019B Note. Among other things, the Company is restricted as to additional borrowings or liens on property, mergers and acquisitions and sale of assets. In addition, the Company is required to maintain a debt service coverage ratio of 1.0 and a liquidity ratio no less than 0.15. The Company was in compliance with these restrictive financial covenants at June 30, 2024 and 2023. The Series 2019B Note is secured by security agreements between the Company and the Noteholder which grant the Noteholder an interest in all assets, properties, and rights of the Company with certain exceptions.

The estimated future debt service requirements of the Series 2019B Note, based on the interest rate in effect at June 30, 2024, and the principal balance outstanding at the date, are as follows:

| <i>Year Ending</i> | | | | |
|--------------------|----------------------|----------------------|----------------------|--|
| <i>June 30,</i> | <i>Principal</i> | <i>Interest</i> | <i>Total</i> | |
| 2025 | \$ 1,000,000 | \$ 1,230,430 | \$ 2,230,430 | |
| 2026 | 1,000,000 | 1,179,889 | 2,179,889 | |
| 2027 | 1,100,000 | 1,129,348 | 2,229,348 | |
| 2028 | 1,100,000 | 1,073,752 | 2,173,752 | |
| 2029 | 1,100,000 | 1,018,157 | 2,118,157 | |
| 2030-2034 | 5,900,000 | 4,226,525 | 10,126,525 | |
| 2035-2039 | 6,500,000 | 2,664,795 | 9,164,795 | |
| 2040-2044 | 6,645,000 | 1,019,673 | 7,664,673 | |
| | <u>\$ 24,345,000</u> | <u>\$ 13,542,569</u> | <u>\$ 37,887,569</u> | |

NOTE H--LEASE AND SUBSCRIPTION LIABILITIES

The Company has entered into agreements to lease certain equipment and property. The lease agreements qualify as other than short-term leases under GASB Statement No. 87 and, therefore, have been recorded at the present value of the future minimum lease payments as of the date of their inception.

There is a significant amount of agreements entered into with various vendors. There are no variable payment components for any lease. Each lease liability is measured at various discount rates based on the terms, date of service, classification of item and other factors pertaining to the contract. The associated right-of-use assets are discussed in more detail in Note F.

A schedule of changes in the UFJP's lease liabilities is as follows:

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Notes to Financial Statements - Continued

Years Ended June 30, 2024 and 2023

| | <i>Balance at</i> | | | | | <i>Modifications & Balance at</i> | | <i>Amount Due</i> |
|-------------------------|----------------------|------------------|-------------------|---------------------|-----------------------|---------------------------------------|-------------------|-------------------|
| | <i>June 30, 2023</i> | <i>Additions</i> | <i>Reductions</i> | <i>Terminations</i> | <i>Remeasurements</i> | <i>June 30, 2024</i> | <i>Within One</i> | |
| | | | | | | | <i>Year</i> | |
| Lease equipment | \$ 242,557 | \$ 489,926 | \$ 188,359 | \$ - | \$ - | \$ 544,124 | \$ 196,692 | |
| Lease buildings | 47,012,321 | 41,863 | 6,955,966 | - | 699,712 | \$ 40,797,930 | 5,568,582 | |
| Total lease liabilities | \$ 47,254,878 | \$ 531,789 | \$ 7,144,325 | \$ - | \$ 699,712 | \$ 41,342,054 | \$ 5,765,274 | |

| | <i>Balance at</i> | | | | | <i>Modifications & Balance at</i> | | <i>Amount Due</i> |
|-------------------------|---------------------|------------------|-------------------|---------------------|-----------------------|---------------------------------------|-------------------|-------------------|
| | <i>July 1, 2022</i> | <i>Additions</i> | <i>Reductions</i> | <i>Terminations</i> | <i>Remeasurements</i> | <i>June 30, 2023</i> | <i>Within One</i> | |
| | | | | | | | <i>Year</i> | |
| Lease equipment | \$ 371,919 | \$ - | \$ 129,362 | \$ - | \$ - | \$ 242,557 | \$ 104,154 | |
| Lease buildings | 51,411,624 | 3,600,173 | 7,469,568 | (529,908) | - | 47,012,321 | 6,955,150 | |
| Total lease liabilities | \$ 51,783,543 | \$ 3,600,173 | \$ 7,598,930 | \$ (529,908) | \$ - | \$ 47,254,878 | \$ 7,059,304 | |

The Company leases equipment and property under lease agreements which expire at various dates. Future minimum lease payments under leases are as follows:

| <i>Year Ending</i> | <i>Principal</i> | <i>Interest</i> | <i>Total</i> |
|--------------------|----------------------|---------------------|----------------------|
| <i>June 30,</i> | <i>Payments</i> | <i>Payments</i> | |
| 2025 | \$ 5,765,274 | \$ 1,121,048 | \$ 6,886,322 |
| 2026 | 5,602,381 | 957,282 | 6,559,663 |
| 2027 | 5,559,933 | 795,864 | 6,355,797 |
| 2028 | 5,279,176 | 634,541 | 5,913,717 |
| 2029 | 3,927,764 | 502,500 | 4,430,264 |
| 2030-2034 | 13,349,085 | 1,107,890 | 14,456,975 |
| 2035-2039 | 1,414,052 | 95,509 | 1,509,561 |
| 2040-2044 | 285,412 | 44,588 | 330,000 |
| 2045-2047 | 158,977 | 6,024 | 165,001 |
| | <u>\$ 41,342,054</u> | <u>\$ 5,265,246</u> | <u>\$ 46,607,300</u> |

The Company has entered into certain SBITAs. The agreements qualify as other than short-term under GASB Statement No. 96 and, therefore, have been recorded at the present value of the future minimum payments as of the date of their inception.

There are no variable payment components for any agreement. Each subscription liability addition during 2023 was measured at a 2.90% discount rate. There were no subscription liability additions during 2024. The associated right-of-use subscription asset is discussed in more detail in Note F.

The Company has subscription liabilities that expire at various dates. Future minimum agreement payments under the subscription liabilities are as follows:

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Notes to Financial Statements - Continued

Years Ended June 30, 2024 and 2023

| <i>Year Ending June 30,</i> | <i>Principal Payments</i> | <i>Interest Payments</i> | <i>Total</i> |
|---------------------------------|-------------------------------|------------------------------|-------------------|
| 2025 | \$ 106,528 | \$ 3,115 | \$ 109,643 |
| 2026 | 49,452 | 389 | 49,841 |
| | <u>\$ 155,980</u> | <u>\$ 3,504</u> | <u>\$ 159,484</u> |

NOTE I--LEASE RECEIVABLE

The UFJP has entered into agreements with various parties to provide land and buildings. Non-cancelable lease terms range from 3 years to 6 years. Monthly minimum lease payments range from \$4,731 to \$5,730. The lease receivables are measured as the present value of the future minimum rent payments expected to be received during the lease term at a discount rate of 2.9%, which is the implicit rate. During the years ended June 30, 2024 and 2023, UFJP recognized \$135,371 of lease revenue with \$16,387 and \$23,344 of interest revenue, respectively.

NOTE J--INTEREST RATE SWAP AGREEMENT

With respect to the Series 2019B Note, the Company executed a swap agreement with an effective date of February 3, 2020, where the Company receives a variable rate equal to 81% of the one-month LIBOR-BBA rate and pays a fixed rate of 2.266%, on the notional amount of \$24,345,000 and \$25,345,000 at June 30, 2024 and 2023, respectively. The Company also paid a loan spread fee of 81% of 79 basis points, on the notional amount outstanding at the effective date of February 3, 2020. This agreement terminates April 1, 2034, unless terminated at an earlier date. During May 2023, this agreement was amended and restated to replace the variable rate referenced from LIBOR-BBA to SOFR-CME plus 11 basis points. All other terms and conditions remain substantially unchanged.

Although the swap instrument is intended to manage exposure to interest rate risks associated with the debt instruments referred to above, the swap agreement has not been determined to be an effective hedge. Accordingly, the interest rate swap is reflected in the accompanying statements of net position at its aggregate fair value (an asset of \$1,640,991 and \$1,352,109 at June 30, 2024 and 2023, respectively) and the change in the value of the swap is reflected as a component of nonoperating revenue in the statements of revenue, expenses, and changes in net position for the years ended June 30, 2024 and 2023. Management has considered the effects of any credit value adjustment, and while management believes the estimated fair value of the interest rate swap agreement is reasonable, the estimate is subject to change in the near term.

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Notes to Financial Statements - Continued

Years Ended June 30, 2024 and 2023

NOTE K--EMPLOYEE BENEFIT PLANS

University physicians are participants in a defined contribution plan through the COM. Contributions to the Plan are included in Transfers to the University of Florida, College of Medicine in the statements of revenue, expenses, and changes in net position for the year ended June 30, 2024 as the Company's contributions to the Plan are encompassed under the Company's required funding of the University's Fringe Benefit Pool.

In addition, several UF physicians are participants in a defined benefit plan through the State of Florida's Optional Retirement Plan. For the years ended June 30, 2024 and 2023, the Company's contributions to the Plan are encompassed under the Company's required funding of the University's Fringe Benefit Pool.

The Company participates in a contributory defined contribution retirement plan administered by the Board of Directors of the Company. Employees are eligible to receive employer contributions after one year of service. The Company contributes an amount equal to 3% of salary to the plan account of each employee's choice. For employee contributions over 3%, the Company may match up to the maximum of 6% of the employee's contributed salary. The Company matching contribution from 4% to 6% was suspended in 2009 and remains suspended as of June 30, 2024. Full vesting of the Company contributions occurs after five years of service. Retirement plan expense for the Company for this retirement plan was \$1,679,080 and \$2,055,553 for the years ended June 30, 2024 and 2023, respectively.

NOTE L--COMMITMENTS AND CONTINGENCIES

Professional Liability: The Company is exposed to various risks of loss from torts; theft of, damage to, and destruction of assets; business interruption; errors and omissions; employee injuries and accident claims; and natural disasters. Commercial insurance coverage is purchased for claims arising from such matters.

Although the Company does not provide medical care, the Company maintains professional liability protection on an occurrence basis from the University of Florida J. Hillis Miller Health Science Center Self-Insurance Program (Note E). Professional liability protection is obtained by the Company primarily to provide the defense costs necessarily incurred to respond to, and defend any, unsupported allegations and litigation filed against the Company.

Employee Health Insurance: The Company is required to participate in employee health plans offered by the University of Florida.

Legal Matters: The Company is party to various legal proceedings arising from normal business activities. In the opinion of management, the ultimate outcome of those proceedings will not have a material adverse impact on the financial position or results of operations of the Company.

UNIVERSITY OF FLORIDA JACKSONVILLE PHYSICIANS, INC.

Notes to Financial Statements - Continued

Years Ended June 30, 2024 and 2023

However, the ultimate resolution of these proceedings may result in losses different from the amounts anticipated.

Credit Risk: Certain other financial instruments, primarily cash, potentially subject the Company to concentrations of credit risk. The Company maintains its cash with what it believes to be high-quality financial institutions and thus limits its credit exposure. At times, the cash maintained in these institutions exceeds federally insured limits.

Healthcare Industry: The healthcare industry is subject to numerous laws and regulations of federal, state, and local governments. These laws and regulations include, but are not necessarily limited to, matters such as licensure, accreditation, government healthcare program participation requirements, reimbursement for patient services, Medicare fraud and abuse, and under provisions of the Health Insurance Portability and Accountability Act of 1996, patient records, privacy, and security. Government activity has increased with respect to investigations and allegations concerning possible violations of fraud and abuse statutes and regulations by healthcare providers. Violations of these laws and regulations could result in expulsion from government healthcare programs together with the imposition of significant fines and penalties as well as significant repayments for patient services previously billed.

Congress adopted comprehensive health care insurance legislation, *Patient Protection and Affordable Care Act* and *Health Care and Educational Reconciliation Act*. The legislation, among other matters, is designated to expand access to coverage to substantively all citizens through a combination of public program expansion and private industry health insurance. Changes to existing Medicaid coverage and payments have occurred and are expected to continue to occur as a result of this legislation. Implementing regulations are generally required for these legislative acts, which are to be adopted over a period of years and, accordingly, the specific impact of any future regulations is not determinable.

Third-Party Advanced Payments: During 2020, as part of the response to the coronavirus disease 2019 (COVID-19) pandemic and in conjunction with the Coronavirus Aid, Relief, and Economic Security (CARES) Act Provider Relief Fund program, the Centers for Medicare and Medicaid Services implemented the Medicare Accelerated and Advanced Payment Programs which speeds Medicare payments to providers in times of emergency, based on historical payments. Providers were eligible to request up to 100% of Medicare payment amounts for a three-month period. Under the Continuing Appropriations Act, 2021 and Other Extensions Act, repayment is to begin one year from the issuance date of each provider or supplier's accelerated or advance payment. After that first year, CMS will automatically recoup 25 percent of Medicare payments otherwise owed to the provider or supplier for eleven months. At the end of the eleven-month period, recoupment will increase to 50 percent for another six months. The Company received \$4,412,439 of advanced payments during the year ended June 30, 2020. CMS recouped \$992,095 in 2021, \$3,354,340 in 2022, and the remaining \$66,004 in 2023.

UNIVERSITY OF FLORIDA JACKSONVILLE PHYSICIANS, INC.

Notes to Financial Statements - Continued

Years Ended June 30, 2024 and 2023

NOTE M--CHARITY CARE

The University has a policy of providing care to charity patients designated by the City of Jacksonville. Effective July 1, 1997, the Company began recording actual services rendered by the University to charity patients. Charges foregone related to these services for 2024 are likely to be understated due to the lengthy lag time in the patient qualification process. These services, which are excluded from net patient service revenue, were approximately \$18,565,000 and \$17,686,000 in 2024 and 2023, respectively, at the Company's established rates. Charges foregone related to other charity patients was approximately \$23,423,000 and \$17,819,000 in 2024 and 2023, respectively. The estimated direct and indirect cost of providing these services totaled approximately \$20,109,000 and \$17,033,000 in 2024 and 2023, respectively.

Such costs are determined using a ratio of cost to charges analysis with indirect cost allocated under a reasonable and systematic approach.

NOTE N--FAIR VALUE OF FINANCIAL INSTRUMENTS

Management estimates that the carrying value of its financial instruments, including cash and cash equivalents, patient accounts and other receivables, accounts payable and accrued expenses, accrued compensation and benefits and amounts due to or from other organizations are at fair value, or approximate fair value, due to the nature and short-term maturities of these instruments. Management also estimates that the carrying value of its long-term debt approximates fair value due to the variable interest rate associated with that debt.

NOTE O--BLENDED COMPONENT UNIT

Condensed financial information of the UFJP's blended component unit as of and for the year ended June 30, 2024, is as follows:

UNIVERSITY OF FLORIDA JACKSONVILLE PHYSICIANS, INC.

Notes to Financial Statements - Continued

Years Ended June 30, 2024 and 2023

| | <i>UF Health ACO Jacksonville, LLC 2024</i> |
|------------------------------------|---|
| Assets | |
| Current assets | \$ 598,146 |
| TOTAL ASSETS | <u>\$ 598,146</u> |
| Liabilities | |
| Current liabilities | \$ 603,444 |
| TOTAL LIABILITIES | <u>603,444</u> |
| Net position | |
| Unrestricted | (5,298) |
| TOTAL NET POSITION | <u>(5,298)</u> |
| TOTAL LIABILITIES AND NET POSITION | <u>\$ 598,146</u> |
| Operating revenue | <u>\$ -</u> |
| TOTAL OPERATING REVENUE | - |
| Operating expenses | <u>5,298</u> |
| LOSS FROM OPERATIONS | <u>(5,298)</u> |
| DECREASE IN NET POSITION | (5,298) |
| NET POSITION, BEGINNING OF YEAR | <u>-</u> |
| NET POSITION, END OF YEAR | <u>\$ (5,298)</u> |

NOTE P--FAIR VALUE MEASUREMENT

GASB Statement No. 72 emphasizes that fair value is a market-based measurement, not an entity-specific measurement. Therefore, a fair value measurement should be determined based on the assumptions that market participants would use in pricing the asset or liability. As such, GASB defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. GASB describes fair value as an exit price where measurement assumes a transaction takes place in an entity's principal market, or most advantageous market in the absence of a principal market, and the market participants are acting in their economic best interests. GASB Statement No. 72 requires an entity to use valuation techniques that are appropriate under the circumstances and for which sufficient

UNIVERSITY OF FLORIDA JACKSONVILLE PHYSICIANS, INC.

Notes to Financial Statements - Continued

Years Ended June 30, 2024 and 2023

data are available to measure fair value. Valuation techniques should be applied consistently and maximize the use of relevant observable inputs and minimize the use of unobservable inputs.

Valuation Hierarchy: GASB Statement No. 72 establishes a hierarchy of inputs to valuation techniques used to measure fair value. The hierarchy has three levels which are defined as follows:

- *Level 1:* Inputs to the valuation technique are quoted prices (unadjusted) for identical assets or liabilities in active markets.
- *Level 2:* Inputs to the valuation technique, other than quoted prices within *Level 1*, that are observable for an asset or liability, either directly or indirectly.
- *Level 3:* Inputs to the valuation technique are unobservable.

In instances where the determination of the fair value hierarchy measurement is based on inputs from different levels of the fair value hierarchy, the level in the fair value hierarchy within which the entire fair value measurement falls is based on the lowest level input that is significant to the fair value measurement in its entirety. The Company’s assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment and considers factors specific to the asset or liability.

At June 30, 2024 and 2023, the Company had no liabilities meeting the criteria for disclosure.

The following table presents assets reported at fair value as of June 30, 2024 and 2023, and their respective classification under the GASB Statement No. 72 valuation hierarchy:

Assets Measured at Fair Value on a Recurring Basis as of June 30, 2024:

| | <i>Carrying Value</i> | <i>Quoted Prices in Active Markets (Level 1)</i> | <i>Significant Other Observable Inputs (Level 2)</i> | <i>Significant Unobservable Inputs (Level 3)</i> |
|------------------------------|------------------------------|---|---|---|
| Assets: | | | | |
| Interest rate swap agreement | \$ 1,640,991 | \$ - | \$ - | \$ 1,640,991 |

Assets Measured at Fair Value on a Recurring Basis as of June 30, 2023:

| | <i>Carrying Value</i> | <i>Quoted Prices in Active Markets (Level 1)</i> | <i>Significant Other Observable Inputs (Level 2)</i> | <i>Significant Unobservable Inputs (Level 3)</i> |
|------------------------------|------------------------------|---|---|---|
| Assets: | | | | |
| Interest rate swap agreement | \$ 1,352,109 | \$ - | \$ - | \$ 1,352,109 |

UNIVERSITY OF FLORIDA JACKSONVILLE PHYSICIANS, INC.

Notes to Financial Statements - Continued

Years Ended June 30, 2024 and 2023

A certain portion of the inputs used to value the Company's interest rate swap agreements are unobservable inputs. As a result, the Company has determined that the interest rate swap valuations are classified in Level 3 of the fair value hierarchy.

NOTE Q--SUBSEQUENT EVENTS

Subsequent events have been evaluated through the date of the Independent Auditor's Report, which is the date the financial statements were available to be issued. During this period, management did not note any material recognizable subsequent events that required recognition or disclosure in the June 30, 2024 financial statements.

Other Information

UNIVERSITY OF FLORIDA JACKSONVILLE PHYSICIANS, INC.

Statements of Revenue, Expenditures, and Changes in Net Position of the Miscellaneous Gifts and Grants Fund - Unaudited

| | <i>Year Ended June 30,</i> | |
|--|----------------------------|-----------------|
| | <i>2024</i> | <i>2023</i> |
| REVENUE | \$ - | \$ - |
| EXPENDITURES: | | |
| Salaries and benefits | 189,858,990 | 174,160,787 |
| Other operating expenses | 1,952,076 | 1,922,191 |
| Total expenditures | 191,811,066 | 176,082,978 |
| EXPENDITURES IN EXCESS OF REVENUE BEFORE TRANSFERS | (191,811,066) | (176,082,978) |
| TRANSFERS: | | |
| From University of Florida Jacksonville Physicians, Inc. | 188,476,308 | 175,690,894 |
| DEFICIT OF REVENUE AND TRANSFERS OVER EXPENDITURES | (3,334,758) | (392,084) |
| NET DEFICIENCY, BEGINNING OF YEAR | (11,067,488) | (10,675,404) |
| NET DEFICIENCY, END OF YEAR | \$ (14,402,246) | \$ (11,067,488) |

REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING
AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT
OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE
WITH GOVERNMENT AUDITING STANDARDS

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of
University of Florida Jacksonville Physicians, Inc.:

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the business-type activities of the University of Florida Jacksonville Physicians, Inc. (the Company) (a component unit of the University of Florida) as of and for the year ended June 30, 2024, and the related notes to the financial statements, which collectively comprise the Company's basic financial statements, and have issued our report thereon dated September 26, 2024.

Report on Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Company's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Company's financial statements will not be prevented or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that were not identified.

Report on Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Company's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Company's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Company's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

PYA, P.C.

Tampa, Florida
September 26, 2024